it's almost time for Christmas

NEW
Nutcracker Anniversary Clock

ONLY $34.99

with any $10 purchase from this brochure only.
$59.99 without purchase

See pages 126-127 for details.

SATISFACTION GUARANTEED

If you're not happy, we're not. We'll give you a full refund or an exchange with your return. It's that simple.

Susan Kropf

Susan Kropf, President—Avon U.S.

CAMPAIGN 20 1997

0289-1

AVON PRODUCTS, INC., 1251 AVENUE OF THE AMERICAS, NEW YORK, NY 10020

To place an order, call

Brochure effective until _____

Credit cards not applicable in Puerto Rico and the Caribbean.

AVON

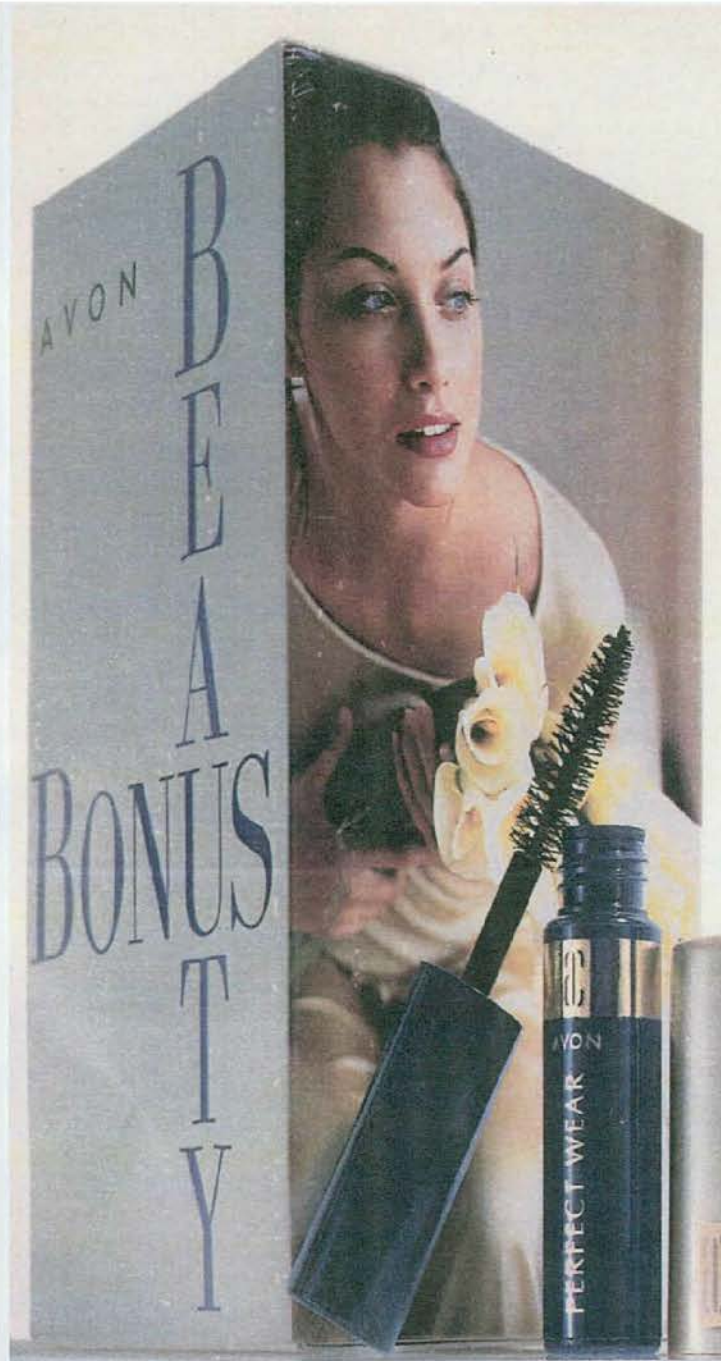
CAMPAIGN 20

dare-to-be-beautiful

bonus!

5-piece beauty gift **free** with purchase

AVON-NY 005147
AV_PIPES_0016765



dare-to-be-beautiful bonus!

free

with any $15 purchase, pages 6–37

A $15.00 value

Beauty Bonus Includes:

BEYOND COLOR Triple Benefit Lipstick—Full Size
In a sleek new limited edition case. Shade: Twig (C 2). .13 oz. net wt.

PERFECT WEAR Mascara—Trial Size
Smudgeproof, smearproof, flakeproof, waterproof. Black. .15 oz. net wt.

Moisturizing Gentle Creme Cleanser—Trial Size
For normal-to-dry skin. .5 fl. oz.

HYDROFIRMING CREAM Night Treatment—Trial Size
Moisture by night for all skin types. .5 fl. oz.

Starring Eau de Parfum Preview Size
This season's most exciting new fragrance. .06 fl. oz.

Offer good this brochure only. See back cover for expiration date.

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(C)—Cool Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.

Please only one to a customer

AVON-NY 005148
AV_PIPES_0016766

Fall is already in the air. Leaves'll be falling—and, once again, it's time for football. So much to do (and no time to do it!) The solution? Call your Avon Representative. It's the easiest way to stock up on all you need to get in gear for fall—and pick up a terrific beauty bonus (yours free with purchase, see p. 2-3). So take advantage of our focus on fall—it's one sure way to keep your cool—even if it is time for back to school!

Call your Avon Representative or
1-800-FOR-AVON

focus on fall

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AVON-NY 005149
AV_PIPES_0016767

free beauty **bonus!**
with purchase, see pages 2-3

get Moisture Lift Cream **or** Lotion
plus Hydrofirming Night Treatment
both for Only $15.00 Save $5.00

FREE FALL

It's time to take the plunge... **time** to take a fresh look at your **personal** skin care program...time to take stock—and stock up. On the cleanse/tone/moisturize **regimen** and special **problem solvers** that are just right for you. And while you're at it, pick up your **Beauty Bonus** gift. It's **FREE** with purchase. See pages 2-3 for details.

DAY: MOISTURE LIFT
Protective Cream SPF 15
For normal-to-dry skin.
1.7 fl. oz. #257-505
$9.50

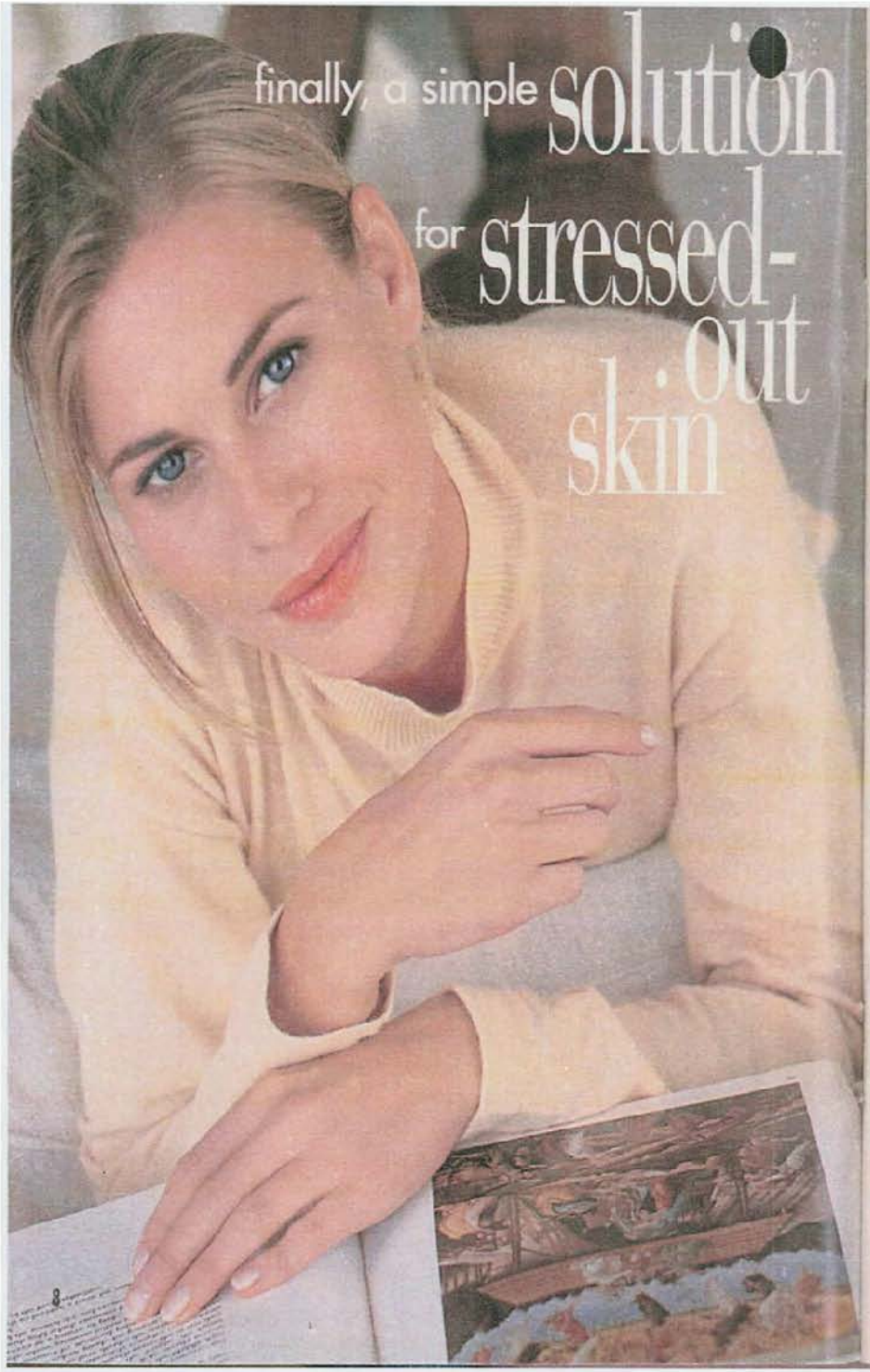
Protective Lotion SPF 15
For normal-to-oily skin.
1.7 fl. oz. #257-539
$9.50

NIGHT: Hydrofirming Cream Night Treatment
For all skin types.
1.7 fl. oz. #026-166
$10.50

Moisture Lift Cream & Hydrofirming #296-986
Moisture Lift Lotion & Hydrofirming #297-030
$15.00 each set

SKIN CARE

AVON-NY 005150
AV_PIPES_0016768



Now you can revive dull, tired-looking skin with a simple addition to your skin care regimen!

Recapture a youthful glow and protect skin from environmental stressors with our exclusive new Revitalizing Complex. It's light enough to use daily—just apply a few drops after cleansing and toning, before moisturizing and see the results as overworked skin looks fresher, smoother, younger.

free beauty **bonus!**
with purchase, see pages 2-3

skin care

new!

Stress Shield Serum

- **Antioxidants** (vitamin E and green tea extract) to help protect against free radicals.
- **Multi-fruit AHAs** to exfoliate and refine, for smoother skin with less noticeable lines.
- **Conditioning Botanicals** (plus panthenol and biotin) for natural moisturization.
- **Ginseng Extract** for a brighter-looking, more radiant complexion.

1 fl. oz. #218-646

intro special
$10.00

Next Brochure $12.50

AVON

AVON-NY 005151
AV_PIPES_0016769

focus on

a clean, fresh complexion...

Also available:

for all skin types

Moisture Generator Cream
All-day hydration.
2.5 fl. oz. #274-257
$8.50

for oily skin

HydraGel Oil-Control Lotion
Micro-absorbers act like tiny sponges to drink up excess oil while giving skin the moisture it needs all day. With vitamin E to help protect against free-radical damage.
1.7 fl. oz. #176-759
$10.00

free beauty **bonus!**
with purchase, see pages 2-3

skin care

normal-to-oily skin

Purifying Facial Cleansing Gel
Non-comedogenic. Hypo-allergenic.
6.7 fl. oz. #041-981
$7.50

Purifying Matte-Finish Toner
Leaves a smooth matte finish.
6.7 fl. oz. #177-296
$7.50

normal-to-dry skin

Moisturizing Gentle Creme Cleanser
Non-comedogenic. Hypo-allergenic.
6.7 fl. oz. #042-093
$7.50

Moisturizing Alcohol-Free Toner
Nonirritating, hydrating formula.
6.7 fl. oz. #177-277
$7.50

cleansers & toners
ANY 2 FOR
$10.00
Save $5.00 Pages 10-11 only.

AVON-NY 005152
AV_PIPES_0016770

dark areas, freckles, age spots?

Banishing Cream
Skin Discoloration Lightener
2.5 fl. oz. #206-450
$8.00

low moisture, dryness?

Maximum Moisture
Super Hydrating Gel
2.5 fl. oz. #206-392
$10.00

dull, flaky dryness?

Skin Refiner
Exfoliating Scrub
For face. 3.4 fl. oz. #143-284
$8.00

prone to cellulite or stretch marks?

New Figure Cellulite
Body Cream
6.7 fl. oz. #236-944
$10.00

rough-looking texture?

Skin Smoother
Foaming Body Scrub
6.7 fl. oz. #236-963
$7.50

dark undereye circles?

Lighten Up Undereye Treatment
.5 fl. oz. #086-270
$14.50

skin looking older before its time?

NEW Age Block Daytime
Defense Cream
With Parsol® 1789, the most powerful defense developed to date against photo-aging UVA rays. Plus SPF 15 protection against UVB rays. 1.7 fl. oz. #036-728
$12.50

Parsol® is a registered trademark of Givaudan-Roure Corporation.

the solutions!

free beauty **bonus!**
with purchase, see pages 2-3

skin care

enlarged, unsightly pores?

Pore Reducer Mask
Use just one to three times each week to help reduce the appearance of enlarged, unsightly pores. Help clarify and refine skin's texture.
3.4 fl. oz. #144-386
$~~8.50~~

undereye puffiness?

Eye Perfector Soothing Eye Gel with Liposomes
Use after cleansing & toning to minimize undereye puffiness. .5 fl. oz. #206-407
$~~8.50~~

mask or eye gel
ONLY
$5.00
each
SAVE $3.50

Crossed-out prices throughout this brochure refer to the most frequent prior brochure price.

AVON

AVON-NY 005153
AV_PIPES_0016771

AVON SKIN CARE LABORATORIES

- Visibly diminishes fine eye lines and wrinkles instantly
- Micro-refined silica beads diffuse light
- Elasticity complex with Vitamin E hydrates for hours

NEW
Instant Eye Smoother
.5 fl. oz. #017-533
$15.50

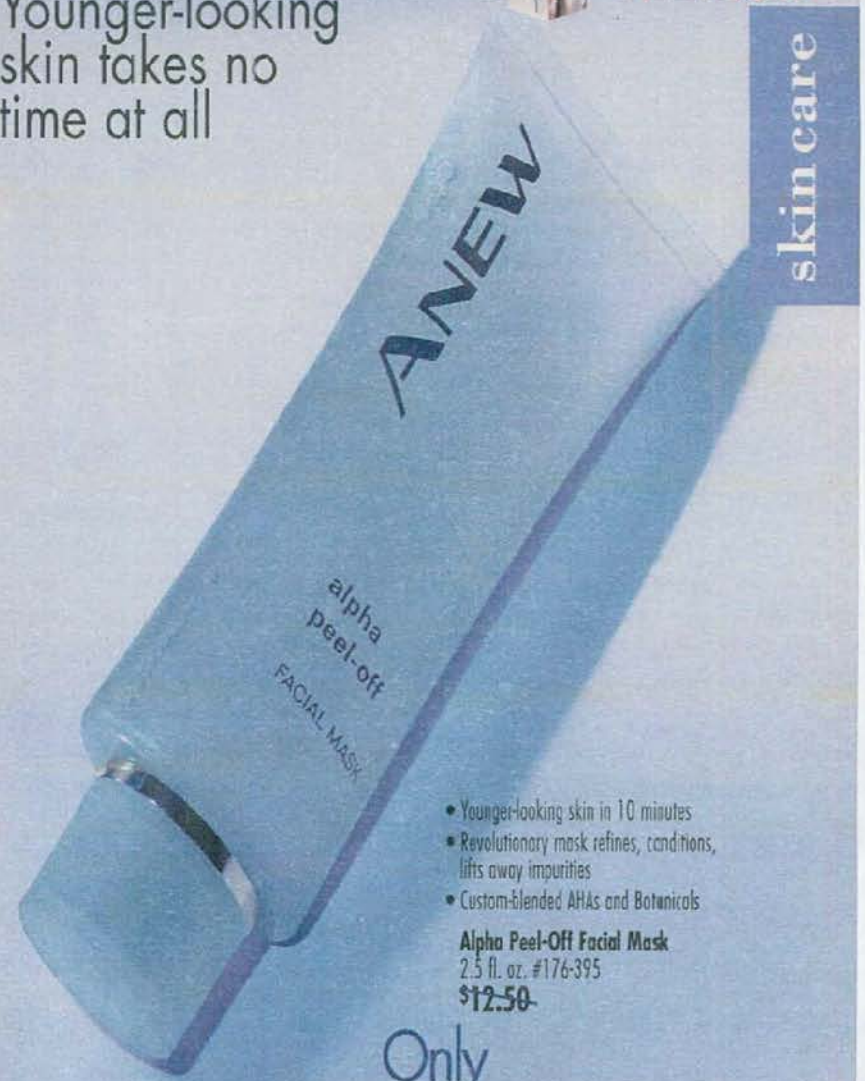
ANEW. ADVANCED TECHNOLOGY. TESTED. PROVEN. AGE INTERVENTION.

ANEW

Younger-looking skin takes no time at all

free beauty **bonus!**
with purchase, see pages 2-3

skin care



- Younger-looking skin in 10 minutes
- Revolutionary mask refines, conditions, lifts away impurities
- Custom-blended AHAs and Botanicals

Alpha Peel-Off Facial Mask
2.5 fl. oz. #176-395
~~$12.50~~

Only **$10.00**
Save $2.50

Crossed-out prices throughout this brochure refer to the most frequent prior selling price.

AVON-NY 005154
AV_PIPES_0016772

ANEW TESTED. PROVEN. AGE INTERVENTION.

AVON SKIN CARE LABORATORIES

Intensive Treatment for Face*
After cleansing. DAILY PM
1.7 fl. oz. #176-357
$17.50

Perfecting Complex for Face
After cleansing. DAILY PM
1.7 fl. oz. #176-342
$15.50

Perfecting Lotion for Problem Skin
After cleansing, before moisturizing. DAILY AM or PM 1.7 fl. oz. #176-361
$15.50

Perfect Cleanser
The first step. DAILY AM & PM
5.1 fl. oz. #176-376
$10.50

Perfect Eye Care Cream SPF 15
The last step. DAILY .5 fl. oz. #176-380
$12.50

All-In-One Perfecting Lotion SPF 8
After cleansing. DAILY AM
1.7 fl. oz. #233-008
$15.50

All-In-One Perfecting Complex SPF 15
After cleansing. DAILY AM
1.7 fl. oz. #232-991
$15.50

All-In-One Intensive Complex SPF 15*
After cleansing. DAILY AM
1.7 fl. oz. #233-304
$17.50

Retinol Recovery Complex PM Treatment
After cleansing, before a night moisturizer. DAILY PM
1 fl. oz. #121-602
$17.50

Formula C Facial Treatment Capsules
After cleansing. DAILY PM
30 capsules, .41 oz. net wt. #176-400
$18.50

Alpha Peel-Off Mask
2.5 fl. oz. #176-395
~~$12.50~~ **$10.00**

free beauty **bonus!**
with purchase, see pages 2-3

skin care

* If your skin is sensitive or prone to irritation, use All-In-One Perfecting Complex.

AVON-NY 005155
AV_PIPES_0016773

CLEARSKIN
clean & treat

Overnight Acne Treatment
2 fl. oz. #031-339
$3.99

Maximum Strength Cleansing Pads
42 pads. #013-705
$3.99

Antibacterial Cleansing Scrub
2.5 oz. net wt.
#013-686
$3.49

10% Benzoyl Peroxide Vanishing Cream
.75 oz. net wt.
#069-236
$3.99

Acne Defense Stick
1 fl. oz.
#114-240
$3.99

Cleansing Pads for Sensitive Skin
42 pads. #133-420
$3.99

Maximum Strength Astringent Cleansing Lotion
8 fl. oz. #315-535
$3.99

Clearbreeze Astringent
8 fl. oz. #188-213
$3.49

Thursday Night Medicated Mask
3 oz. net wt. #077-628
$3.99

ANY TWO FOR $5.00

Not all products shown.

AVON MOISTURE THERAPY
instant relief

Intensive Body Lotion
6.75 fl. oz. #110-886
$4.99

Hand Cream
4.2 fl. oz. #180-777
$3.99

Alpha Hydroxy Body Lotion
6.75 fl. oz. #299-674
$5.99

NEW SIZE!
13.5 fl. oz. #040-507
$8.99

Alpha Hydroxy Body Cream
5.3 oz. net wt. #039-440
$5.99

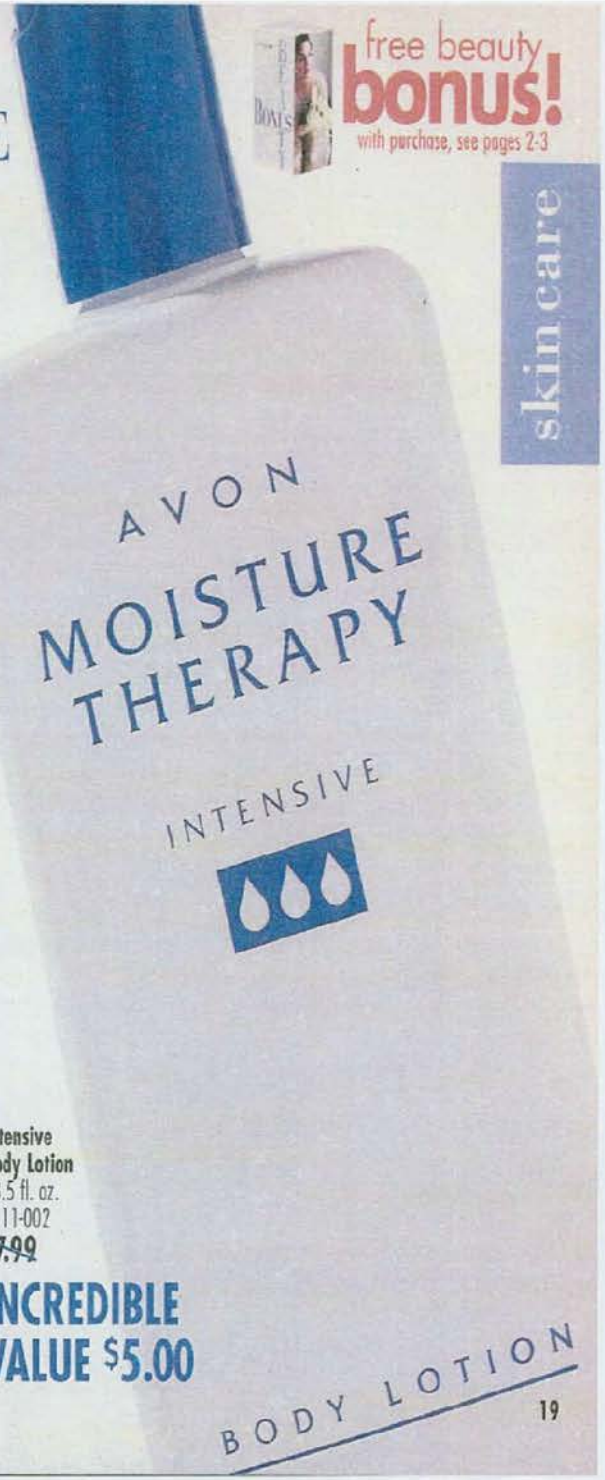
Body Cleanser
6.7 fl. oz. #235-144
$4.99

Extra Strength Cream
5.3 oz. net wt. #180-523
$5.99

Oatmeal Body Lotion
13.5 fl. oz. #180-796
$7.99

Bath Oil
13.5 fl. oz. #180-781
$8.99

Oatmeal Bath Treatment
6 single-use packets:
.75 oz. net wt. each
#142-330
$7.50



free beauty **bonus!**
with purchase, see pages 2-3

skin care

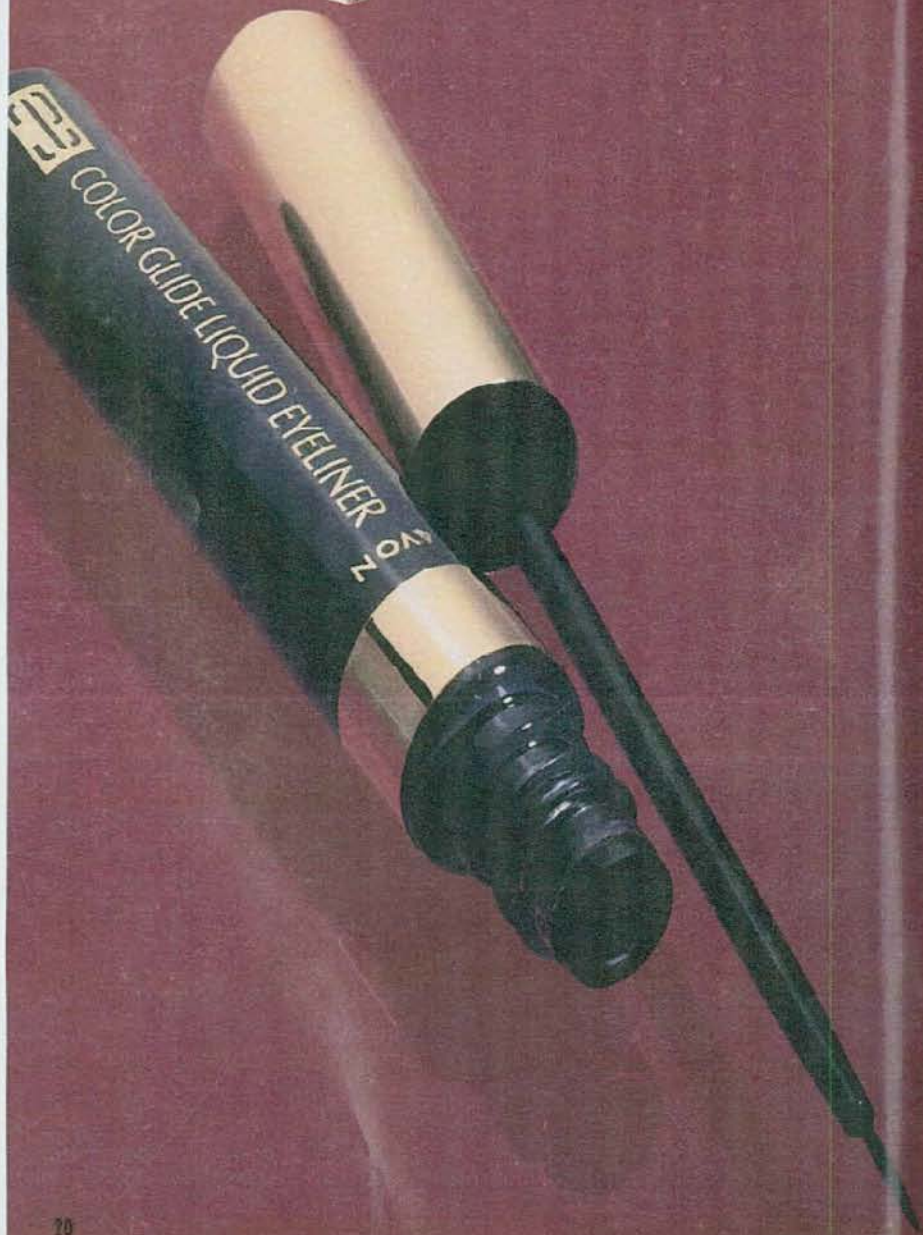
Intensive Body Lotion
13.5 fl. oz.
#111-002
~~$7.99~~

INCREDIBLE VALUE $5.00

BODY LOTION

AVON-NY 005156
AV_PIPES_0016774

free beauty
bonus!
with purchase, see pages 2-3



FALL DEFINITIONS

It's time to define your **look for fall**—the eyes have it with our easy **Color Glide Liquid Eyeliner**. Enjoy a **rose revelation**—sumptuous new shades, **4 complete looks** to choose from. Do a quick **foundation check**. A fading tan calls for a **lighter base**. Put together a **perfect** fall look with color from Avon and get a **FREE Beauty Bonus** with purchase. See pages 2-3 for details.

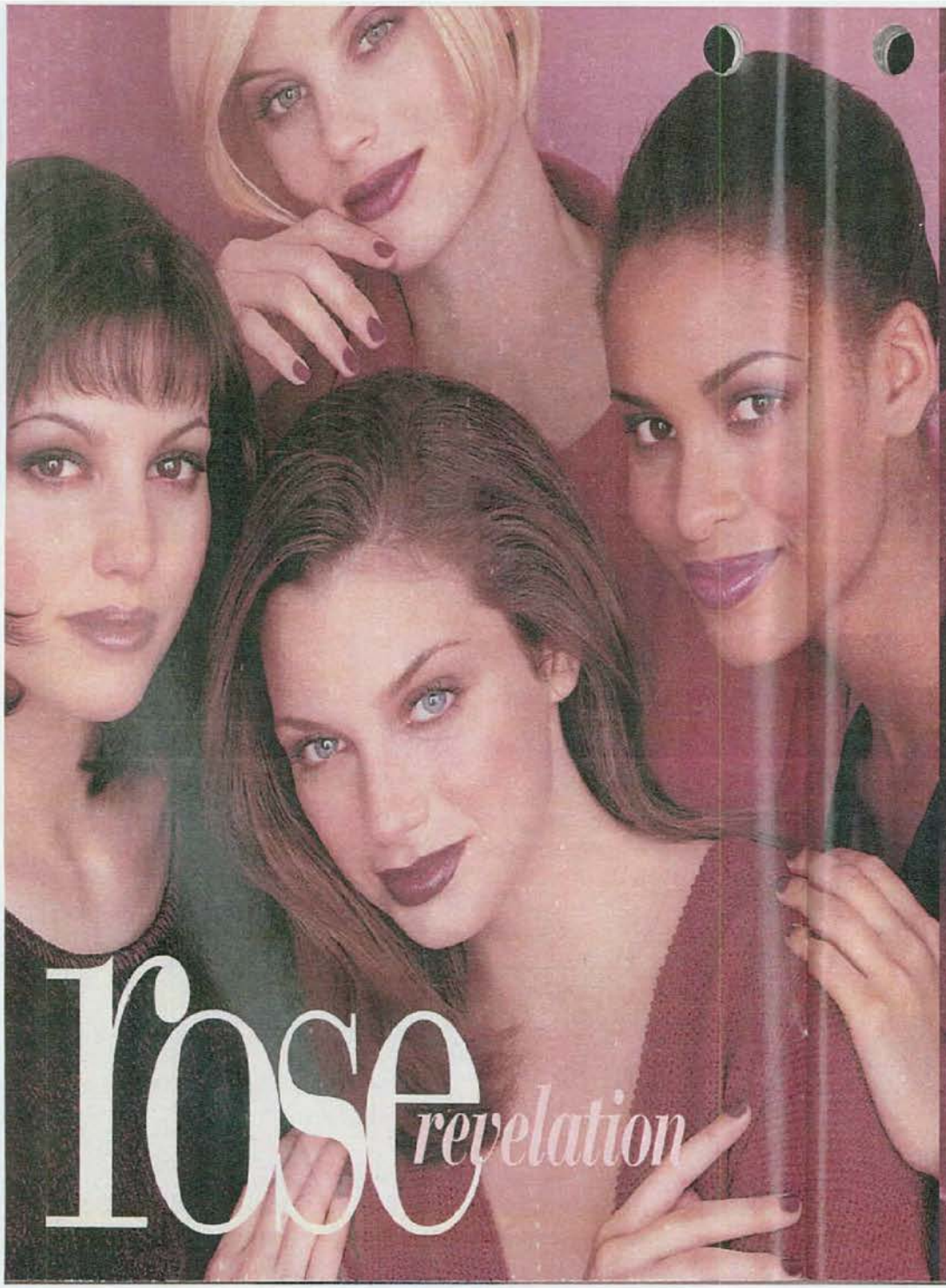
NOW IN 4 FASHION-RIGHT SHADES

Color Glide Liquid Eyeliner
Line and define smoothly and easily. Natural-bristle brush. Waterproof, smudgeproof formula washes off with soap and water. .14 oz. net wt.

Back by popular demand!
now
$2.99
Will be $4.99 in Brochure 22.

COLOR

AVON-NY 005157
AV_PIPES_0016775



A rose is a rose? **not anymore.**

now rose **gets real**...

for eyes, lips, cheeks and nails

in shimmering **pales,** opulent **pinks**

and luxuriant **mauves**.

shades that give **fall color** a fresh,

new **rosy outlook.**

pick the collection that's right for you...

AVON-NY 005158
AV_PIPES_0016776

Your choice of four fabulous color collections:

COLOR COLLECTION 1

Rose Lustre ▲(C 2) #275-067
Midnight Rose ▲
Plum Rose
NEW Quad #234 (C) #009-118
Opalesque ▲
Purple Rose ▲
NEW Real Rose ▲(C 3) #009-208
NEW Rich Rose ▲(C 3) #007-540

COLOR COLLECTION 2

Rose Lustre ▲(C 2) #275-067
Plum Rose
Midnight Rose ▲
NEW Quad #234 (C) #009-118
Opalesque ▲
Purple Rose ▲
NEW Rose Supreme ▲(C 3) #009-600
NEW Rare Rose ▲(C 2) #009-093

COLOR COLLECTION 3

NEW Rose Night ▲(C 2) #009-102
Pale Rose ▲
Burgundy Rose
NEW Quad #223 (C) #009-103
Rose Dawn
Rose Vine
On-And-On Mauve ▲(C 2) #275-310
NEW Rose Star ▲(C 2) #009-141

COLOR COLLECTION 4

NEW Midnight Rose ▲(C 3) #002-883
Burgundy Rose
Pale Rose ▲
NEW Quad #223 (C) #009-103
Rose Vine
Rose Dawn
NEW Extravagant Rose ▲(C 3) #009-122
On-And-On Mauve ▲(C 2) #275-310

(C)—Cool ▲ Frost ■ Flatters deeper skin tones. Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.
Crossed-out prices throughout this brochure refer to the most frequent prior selling price.

COLOR RICH
Renewable Lipstick
.13 oz. net wt.
$4.75

COLOR LAST
Nail Enamel
.4 fl. oz.
$3.25

BOTH FOR ONLY
$5.00

TRUE COLOR Powder Blush
.22 oz. net wt.
~~$6.75~~
$5.00

TRUE COLOR Powder Eyeshadow Quad
.20 oz. total net wt.
~~$5.25~~
$5.00

free beauty **bonus!**
with purchase, see pages 2-3

color

Shown here, Color Collection 1

rose revelation

AVON-NY 005159
AV_PIPES_0016777

COLOR RICH RENEWABLE LIPSTICK

neutrals/browns

- Cool Peach ▲(W 1) #165-823
- Teaberry (C 1) #165-463
- Bronze Treasure ▲(W 2) #165-650
- Chocolate Fling ▲(W 2) #156-989
- Cinnamon Suede (W 2) #165-645
- Buttered Rum (W 3) ■#165-846
- Hot Cinnamon ▲(W 3) ■#165-831
- Pralines 'N Cream (W 1) #165-626

tawnies/corals/reds

- French Damask ▲(W 1) #158-044
- Continuous Coral (W 2) #166-819
- Undeniable Apricot ▲(W 1) #165-850
- Prolonged Peach ▲(W 1) #165-884
- Poppy Love (W 3) ■#165-334
- Flame Red (C 3) ■#165-129
- Supreme Mauve (C 2) #160-825
- Sunburst Orange ▲(W 2) ■#165-430
- Autumn Wool (W 3) ■#157-052
- Persimmon (W 2) #165-459

mauves/berries/plums

- Satin Claret ▲(C 2) #160-677
- Long-Lived Ruby (C 3) ■#164-354
- Lasting Mauve ▲(C 1) #160-787
- Outstanding Plum (C 2) #160-772
- Rose Suede (C 2) #160-830
- Wine Berry (C 2) #160-844
- Cozy Mauve ▲(C 2) #160-859
- Smooth Wine (W 3) ■#164-964
- Tickled Pink (C 1) #160-768
- Frostiest Mauve ▲(C 1) #160-720
- Oxford Wine (C 3) ■#160-643
- Instant Mocha (C 2) #160-806
- Cranberry (C 3) #164-930

pinks/roses/fuchsias

- Pink Fantasie ▲(C 1) #160-863
- Timeless Pink (C 1) #160-878
- Forever Rose ▲(C 2) #160-920
- Almost Violet ▲(C 2) #163-877
- Endless Garnets ▲(C 3) ■#161-669
- Berry, Berry Nice (C 3) ■#165-080
- Spring Fling ▲(C 2) #156-993
- Harvest Wine ▲(C 3) ■#162-062
- Starlit Pink (C 2) #160-901
- Windy Rose (C 3) ■#161-377
- Country Rose ▲(C 2) #160-916
- Cherry Jubilee (C 3) ■#164-840

COLOR LAST NAIL ENAMEL

neutrals/browns

- Jet (W 3) ■#168-041
- Bare Shimmer ▲(W 1) #168-056
- Clear (C 1) #174-369
- French White (C 1) #174-373
- Vanilla* (C 1) #174-388
- Star ▲(C 1) #136-836
- Soft Buff* (W 1) #174-392
- Nude* (W 2) #174-407
- Heather (C 2) #175-350
- Tulle (W 2) #174-411
- Rich Spice ▲(W 3) ■#175-217
- Fawn (W 2) #175-240
- Cinnamon Raisin (W 3) ■#175-202
- Venus ▲(C 2) #174-593
- Pony (W 3) #175-183
- Chocolate Fling ▲(W 2) #175-221
- Malt (W 3) #175-198

tawnies/corals/reds

- Shell (W 1) #137-536
- Pecan (W 1) #175-255
- French Damask ▲(W 1) #175-260
- Mocha Shine ▲(W 1) #175-274
- Ruby (C 3) ■#175-327
- Brick (W 2) #175-289
- Fire (W 2) #175-293
- Poppy Love (W 3) ■#175-308
- Heart (W 3) ■#175-312
- Autumn Wool (W 3) ■#175-346

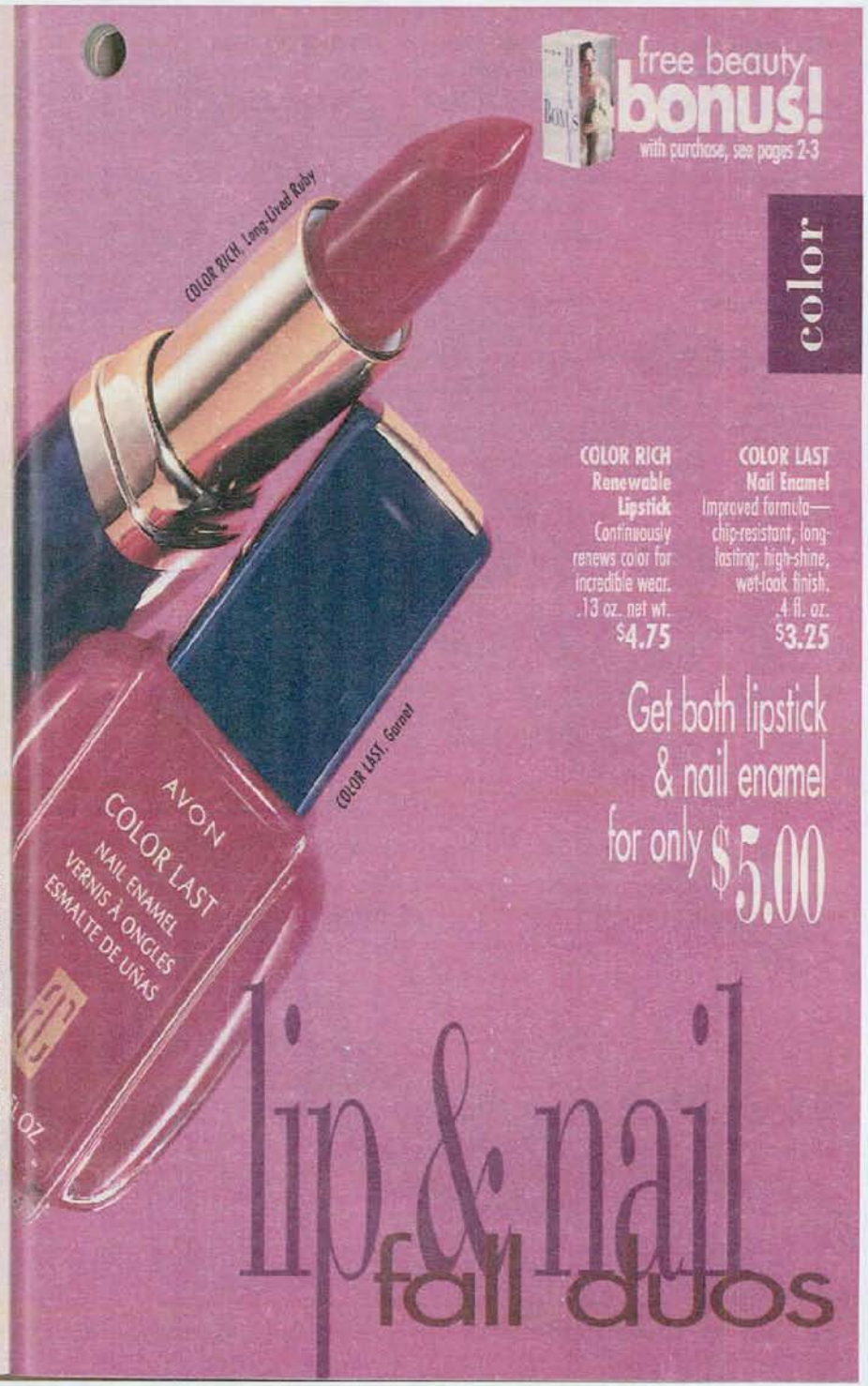
mauves/berries/plums

- Taupe Shimmer* ▲(C 1) #135-131
- Blush (C 1) #174-426
- Tickled Pink (C 1) #135-438
- Frostiest Mauve ▲(C 1) #135-457
- Rose Suede (C 2) #175-384
- Raspberryice ▲(C 1) #136-138
- Mystic Mauve (W 2) #135-552
- Antique Mauve (C 2) #135-548
- Instant Mocha (C 2) #135-810
- Midnight (C 3) ■#136-802
- Satin Claret ▲(C 2) #135-825
- Suede (C 3) #175-399
- Oxford Wine (C 3) ■#175-422
- Burgundy Brew (C 3) ■#136-257

pinks/roses/fuchsias

- Delicate* ▲(C 1) #136-860
- French Pink* (C 1) #137-517
- Pink Fantasie ▲(C 1) #137-699
- Petunia (C 2) #138-069
- Champagne Mauve ▲(C 2) #136-032
- Spring Fling ▲(C 2) #175-365
- Flamingo (C 2) #175-370
- Raspberry (C 3) ■#175-418
- Berry, Berry Nice (C 3) ■#175-331
- Garnet (C 3) ■#175-403
- Cherry Jubilee (C 3) ■#136-764

(C)—Cool (W)—Warm ▲ Frost * Sheer ■ Flatters deeper skin tones.
Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.



AVON-NY 005160
AV_PIPES_0016778

MAXIMUM COLOR
Creamy Matte Lipstick
More color, more coverage, more wear (up to 8 hours!). Semi-matte finish.
.13 oz. net wt.
$4.75

BEYOND COLOR
Triple Benefit Lipstick
In only 3 days lips feel hydrated and moisturized. Smoother, fuller, younger-looking lips in just 14 days. With SPF 12 sunscreen.
.13 oz. net wt.
$6.00

TRULY TRANSLUCENT
Gloss Stick
The look of a gloss with the feel of a lipstick. Moisturizing formula with SPF 12 sunscreen. Elegant slimline case.
.06 oz. net wt.
$4.75

MAXIMUM COLOR

neutrals/browns		tawnies/corals/reds		mauves/berries/plums		pinks/roses/fuchsias	
Nude (W 1)	Maple Sugar ▲(W 2)	Poppy (W 1)	Gingerbread (W 2)	Mauve Treasure ▲(C 2)	Berry Extreme (C 3)	Rosette (C 1)	Tulip (C 2)
#174-699	#174-722	#086-853	#087-329	■#174-809	■#093-521	#174-760	#174-756
Chocolate Creme (W 3)		Autumn Red (W 3)		Cherry Ice (C 3)		Rose Fire ▲(C 3)	
■#093-722		■#093-646		■#174-741		■#174-775	

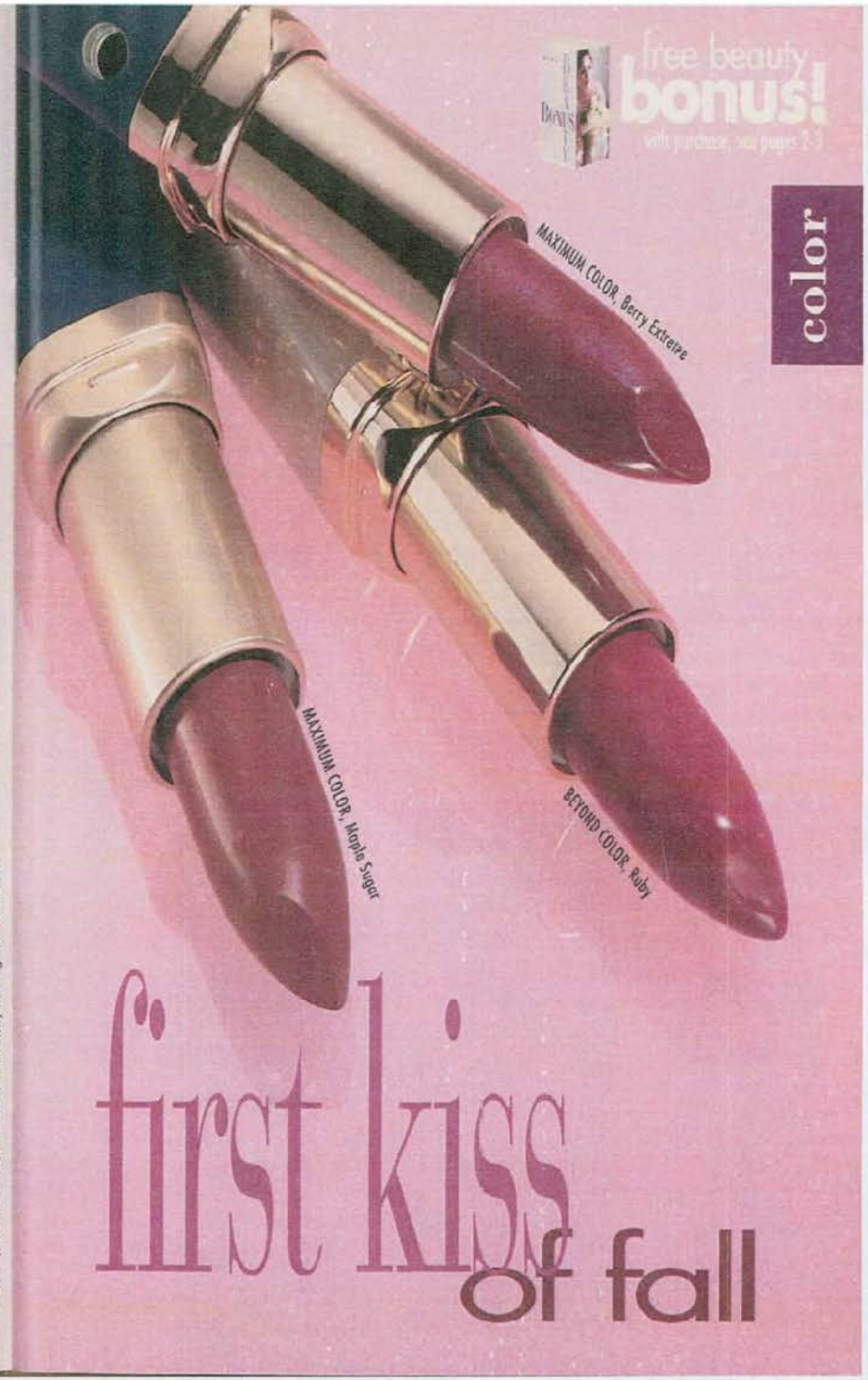
BEYOND COLOR

neutrals/browns		tawnies/corals/reds		mauves/berries/plums		pinks/roses/fuchsias	
Pecan (W 1)	Cocoa (C 2)	Fiesta ▲(W 2)	Terracotta (W 2)	Blush (C 1)	Twig (C 2)	Shell ▲(C 1)	Azalea (C 2)
#204-768	#204-772	#204-810	#204-791	#204-830	#204-859	#204-878	#204-916
Beige Shimmer ▲(W 1)	Brownie (W 3)	Chili (W 3)	Scarlet (W 3)	Burgundy (C 3)	Petal (C 2)	Ruby (C 3)	Blossom (C 2)
#019-904	■#019-919	#204-806	■#204-825	■#204-863	#204-844	■#204-920	#204-901
Sienna ▲(W 3)							
■#204-787							

TRULY TRANSLUCENT

neutrals/browns		tawnies/corals/reds		mauves/berries/plums		pinks/roses/fuchsias	
Shimmering Gold ▲(W 1)	Shimmering Bronze ▲(W 2)	Demi Wine (W 3)	Kissed (W 2)	Lilac Reflection ▲(C 1)	Mauve Illusion (C 2)	Hint of Berry (C 3)	Silk Rose ▲(C 2)
#157-985	#157-990	■#158-078	#158-063	#158-082	#158-097	■#162-297	#158-140
Sheer Brown (W 3)	Transparent (C 1)	Peach Veil ▲(W 1)		Plum Shadow (C 3)		Ice ▲(C 1)	
■#158-006	#158-010	#158-030		■#158-101		#158-120	

(C)—Cool (W)—Warm ▲ Frost ■ Flatters deeper skin tones. Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.



AVON-NY 005161
AV_PIPES_0016779

A. **Pure Care Mascara**
.33 oz. net wt.
$4.00

B. **Wash-Off Waterproof Mascara**
.33 oz. net wt.
$4.00

C. **INCREDIBLE LENGTHS Long and Strong Mascara**
.25 oz. net wt.
$4.50

D. **VOLUPTUOUS Full-Figured Mascara**
.33 oz. net wt.
$4.50

Navy
B. #013-064
C. #084-019
D. #114-020

Black
A. #015-799
B. #011-846
C. #083-983
D. #113-665

Brown/Black
A. #016-226
B. #011-850
C. #084-004
D. #113-670

Retractable GLIMMERSTICKS
Eye Liner
Lip Liner
Brow Definer
.01 oz. net wt.
$4.25 each

LUXURY LINING PENCILS
Eye Lining
.04 oz. net wt.
Lip Lining
.05 oz. net wt.
$3.00 each

GLIMMERSTICKS EYE LINER

neutrals/browns
- Fiery Black (C) #172-696
- Soft Mocha (W) #187-107
- Blackest Black (C) #172-681

tawnies/corals/reds
- Green Velvet (W) #187-111
- Cosmic Brown (W) #179-360

mauves/berries/plums
- Amaretto (W) #179-356

pinks/roses/fuchsias
- Starry Night Blue ▲(C) #178-766
- Saturn Grey (C) #174-187

GLIMMERSTICKS LIP LINER

neutrals/browns
- Simply Spice (C) #187-460
- Rich Ginger ▲(W) #187-480

tawnies/corals/reds
- True Red (W) #187-494
- Soft Wine (W) #187-456

mauves/berries/plums
- Misty Rose (C) #187-145
- Perfect Plum (C) #187-130

pinks/roses/fuchsias
- Iced Orchid (C) #187-150

BROW DEFINER
- Dark Brown #187-532
- Soft Black #187-528
- Auburn #187-513
- Tawny #187-547
- Blonde #187-509

LUXURY LIP LINING PENCIL

neutrals/browns
- Nutmeg (W) #116-540
- Chocolate (W) #116-702

tawnies/corals/reds
- Caramel (W) #116-760
- Rich Red (W) #116-793

mauves/berries/plums
- Spice (C) #117-599
- Mauve (C) #117-489
- Plum Wine (C) #118-250

pinks/roses/fuchsias
- Rose (C) #118-265
- Magenta (C) #118-561

LUXURY EYE LINING PENCIL

neutrals/browns
- Black Kohl (C) #119-367
- Chocolate Kohl (W) #118-580

tawnies/corals/reds
- Hunter Green Kohl (W) #116-595
- Cinnamon Kohl (W) #119-410

mauves/berries/plums
- Heather Kohl (C) #120-352
- Violet Kohl (C) #176-429

pinks/roses/fuchsias
- Blue Kohl (C) #119-352
- Steel Grey Kohl (C) #119-371

(C)—Cool (W)—Warm ▲ Frost All Avon Mascaras are smudgeproof, flakeproof, fiber-free, hypo-allergenic, ophthalmologist-tested. Not all products shown.

AVON-NY 005162
AV_PIPES_0016780

EYESHADOW QUADS

neutrals/browns

Nile Brown · Antique Brown ▲ · Brown Lustre ▲ · Go Dot Green · Molten Bronze ▲ · Sweet Honey ▲ · Wild Sage ▲ · Ooh La La Olive · Orchard Gold ▲ · Snowflake · Shimmer ▲ · Golden Buttercup · Chantilly Lace ▲ · Grey Lustre ▲

#201 (W) #175-900 · #204 (W) #172-112 · #202 (W) #175-920 · #203 (W) #175-968

taupes/corals/reds

Wine 'n Roses ▲ · Autumn Leaf · Silk Chestnut · Silk Cocoa · Sakkara Ivy · Classic Green · Golden Spun Sugar ▲ · Tapestry · Washed Apricot ▲ · Washed Copper ▲ · Sweet Dreams

#210 (W) #175-972 · #211 (W) #175-987 · #212 (W) #176-027

mauves/berries/plums

Purple Passion · Smokey Mauve ▲ · Plum Satin ▲ · Sugar Plum · Plum Moire · Purple Banner · Very Pink · Coming Up Roses · Sweet Whisper · Rose Delight ▲ · Sateen ▲ · Dresden Brown

#220 (C) #176-031 · #221 (C) #176-046 · #222 (C) #176-213

pinks/roses/fuchsias

Cool Black · Falling Rain · Vibrant Violet · Liberated Lilac · Sapphire Blue ▲ · Azure Blue ▲ · Soft Iris · Blue Roses ▲ · Silver Lining ▲ · Blue Heaven ▲ · Spring Spirit · Sparkle ▲ · Robin Blue · White Magic Sapphire ▲ · Silk Rose ▲ · Sparkling White ▲

#230 (C) #176-228 · #233 (C) #172-127 · #231 (C) #176-232 · #232 (C) #176-247

TRUE COLOR Powder Eyeshadow

Color stays true up to 8 hours without creasing or fading. Talc-free.

Quad
.20 oz. total net wt.
~~$5.25~~ $5.00

Single
.05 oz. net wt.
$3.00

TRUE COLOR Powder Blush

Translucent, natural-looking. With the finest, pure micro-pigments. No talc, not chalky! Super-smooth, long-wearing.
.22 oz. net wt.
~~$6.75~~ $5.00

EYESHADOW SINGLES

neutrals/browns

Sparkling White ▲ (C 1) #172-146 · True Taupe (W 2) #172-203 · Honey Brown (W 3) #172-404 · Sweet Honey ▲ (W 3) ■#172-624 · Chantilly Lace ▲ (W 2) #172-150

taupes/corals/reds

Tempting Teal ▲ (W 3) ■#172-643 · Brown Sugar (W 1) #172-438

mauves/berries/plums

Smokey Mauve ▲ (C 2) #172-480 · Sweet Dreams (W 1) #172-390 · Deep Mahogany ▲ (W 3) ■#172-639 · Cabernet (C 2) #172-476

pinks/roses/fuchsias

Silver Lining ▲ (C 1) #172-495 · Rose Delight ▲ (C 2) #172-442 · Blue Heaven ▲ (C 2) #172-461 · Whispering Blush (C 1) #172-457

POWDER BLUSH

neutrals/browns

Be Free Brown ▲ (W 1) #273-761 · Earthen Rose (C 2) #274-906 · Rose Passion (W 3) ■#274-960

taupes/corals/reds

Rose Mink (W 2) #135-643 · Golden Peach ▲ (W 1) #275-071 · Coral Think (W 2) #275-291 · Egyptian Sun (W 3) ■#275-048

mauves/berries/plums

Sweetest Mauve (C 1) #274-934 · Mad About Mauve (C 2) #275-086 · Exotic Rose (C 3) ■#275-033 · Velvet Plum ▲ (C 2) #135-662

pinks/roses/fuchsias

Extra Plum (C 3) ■#275-029 · Lust Rosey (C 1) #275-306

NATURAL RADIANCE Blush Stick

Creamy, moisturizing, twist-up color.
.25 oz. net wt.
$4.75

BLUSH STICK

neutrals/browns

Wine Soufflé Frost ▲ (W 3) ■#172-218 · Dawn (W 1) #280-557 · Tropical Peach ▲ (W 2) #090-670

taupes/corals/reds

Creamy Caramel (W 2) #145-502 · Touch of Tea (W 3) ■#173-616

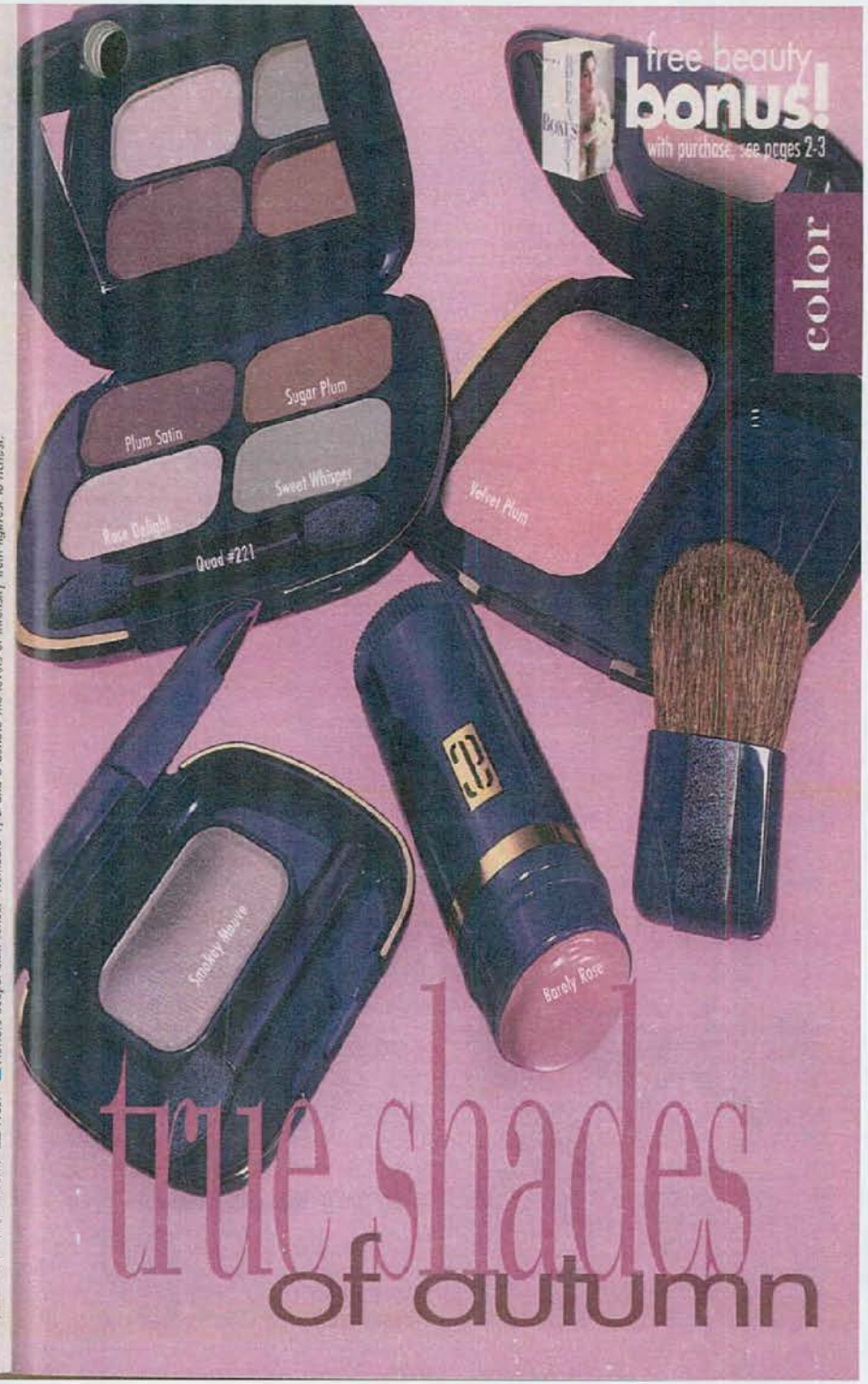
mauves/berries/plums

Barely Rose ▲ (C 2) #090-613 · Romance (C 2) #280-942 · Moon Roses ▲ (W 1) #090-632

pinks/roses/fuchsias

Simply Pink (C 1) #145-655 · Real Rouge (C 3) ■#179-963

(C)—Cool (W)—Warm ▲ Frost ■ Flatters deeper skin tones. Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.



AVON-NY 005163
AV_PIPES_0016781

FOUNDATIONS

A. PERFECT MATCH Self-Adjusting Foundation
1 oz. net wt.
$5.25

B. CLEAR FINISH Oil-Free Foundation
1 fl. oz.
$5.25

C. Liquid-To-Powder Foundation
.4 oz. net wt.
$7.95

D. CALMING EFFECTS Illuminating Foundation
1 fl. oz.
$7.95

POWDERS

E. Translucent Pressed Powder
.4 oz. net wt.
$6.50

F. Translucent Loose Powder
.75 oz. net wt.
$6.50

FOUNDATIONS

Ivory Beige (C 1)	Soft Bisque (C 1)	Porcelain Beige (W 1)	Almond Beige (W 1)	Blush Beige (C 1)	Creamy Beige (W 1)	Honey Beige (W 2)
A. #103-524	A. #104-239	A. #106-270	A. #106-299	A. #103-887	A. #106-303	A. #106-322
B. #017-624	B. #017-658	B. #017-639	B. #018-688	B. #018-874	B. #018-889	B. #019-555
C. #214-932	C. #214-947	C. #214-841	C. #214-860	C. #214-951	C. #214-856	C. #214-880
D. #101-589	D. #088-121	D. #109-427	D. #109-560	D. #111-294	D. #111-590	D. #109-761
J. #036-091	J. #036-220	J. #036-125	J. #036-330	J. #036-402	J. #036-240	J. #036-770
K. #187-551	K. #187-767	K. #187-810	K. #187-843	K. #187-771	K. #187-824	K. #187-858

Rosebrn Beige (C 2)	Toasted Tan (C 2)	Warm Bronze (W 2)	Cocoa (C 3)	Cool Copper (C 3)	Warmest Beige (W 1)	True Beige (C 2)
A. #104-258	A. #106-265	A. #085-838	A. #085-880	A. #086-007	A. #106-318	A. #105-159
B. #018-616	B. #019-650	B. #019-665	B. #019-670	B. #019-699	B. #018-673	B. #019-081
C. #214-966	C. #214-985	C. #214-928	C. #215-006	C. #214-990	C. #214-875	C. #214-970
D. #111-605	D. #111-586	D. #114-016	D. #121-086	D. #121-090	D. #109-393	D. #109-412
J. #036-527	J. #036-929	J. #037-050	J. #037-079	J. #037-117	J. #036-292	J. #036-546
K. #187-786	K. #187-805	K. #241-150	K. #241-146	K. #241-127	K. #187-839	K. #187-790

Rich Honey (W 3)	Rich Copper (W 3)	Mahogany (C 3)	Toasted Brown (W 3)
A. #085-823	A. #086-011	A. #086-026	A. #086-030
B. #019-646	B. #019-703	B. #019-718	B. #019-722
C. #214-894	C. #214-913	C. #215-010	C. #214-909
D. #111-610	D. #122-886	D. #122-890	D. #122-905
J. #036-804	J. #037-140	J. #037-160	J. #037-193
K. #241-165	K. #241-089	K. #241-060	K. #241-055

POWDERS

Light-1	Light Medium-1	Medium-2	Deep-2	Deep-Dark-3	Darkest-3
E. #191-182	E. #191-197	E. #191-201	E. #078-878	E. #078-882	E. #078-887
F. #191-125	F. #191-130	F. #191-144			

G. Concealing Stick .06 oz. net wt. **$3.75**

White-1	Light-2	Medium-2	Dark-3
G. #191-240	G. #191-254	G. #191-269	G. #191-273

H. FACE LIFTING Corrector Pencil
.01 oz. net wt. **$4.25**

Light-1	Medium-2	Dark-3
H. #116-774	H. #118-322	H. #121-124

I. FACE LIFTING Moisture Firm Concealer

White-1	Light-2	Medium-2	Dark-3
I. #092-711	I. #092-802	I. #092-840	I. #093-153

• Dermatologist-tested • PABA-free sunscreen • Non-comedogenic

(C)—Cool (W)—Warm ■ Flatters deeper skin tones. Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest. Not all products shown.

free beauty **bonus!**
with purchase; see pages 2-3

color

I. FACE LIFTING Moisture Firm Concealer
.5 oz. net wt.
$4.50

FACE LIFTING Moisture Firm Foundation
Special age-defying ingredients instantly make your face feel firmer and more toned. Moisturizers visibly minimize fine lines, tiny flaws.

J. Liquid
1 fl. oz.
$8.50

K. Cream Soufflé
1 oz. net wt.
$8.95

Get Face Lifting Concealer & either Cream or Liquid Foundation for only **$10.00**

fall facelift

AVON-NY 005164
AV_PIPES_0016782

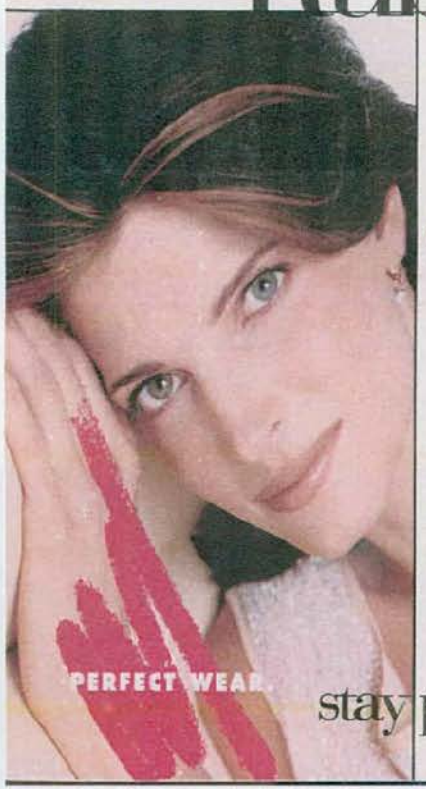
PERFECT WEAR FOUNDATION

Ivory Beige (C 1) #204-539	Soft Bisque (C 1) #204-624	Porcelain Beige (W 1) #204-662	Almond Beige (W 1) #204-677
Blush Beige (C 1) #204-696	Creamy Beige (W 1) #208-448	Honey Beige (W 2) #204-681	Rosetint Beige (C 2) #208-486
Toasted Tan (C 2) #206-780	Warm Bronze (W 2) #208-778	Cocoa (C 3) #208-797	Cool Copper (C 3) #208-840
Warmest Beige (W 1) #204-643	True Beige (C 2) #204-658	Rich Honey (W 2) #206-596	Rich Copper (W 3) #208-869
Mahogany (C 3) #208-888	Toasted Brown (W 3) #208-907		

NEW
PERFECT WEAR Foundation SPF 6
- Won't rub off on clothes or anyone else.
- Flawless finish looks "just applied" for up to 12 hours.
- Contains essential vitamins & moisturizers.
- Non-acnegenic.
- Dermatologist-tested.
- Hypo-allergenic.
- Oil-free.

1 fl. oz.
$8.95

Rub off? forget it!



stay put. stay perfect.

Eye Liner .06 oz. net wt. $6.00

neutrals/browns

Cast (W 1) #084-980	Diamond ▲(C 1) #256-437	Brown Mink ▲(W 3) ■#168-151	Honey (W 2) #256-456
Non-Stop Beige ▲(W 1) #174-502	Classic Grey ▲(C 3) ■#168-257	Golden Beige ▲(W 2) #098-451	Lasting Cocoa (W 2) #174-498

tawnies/corals/reds

Mint (W 1) #085-900	Forever Bronze ▲(W 1) #169-928	More Than Moss (W 3) ■#168-147	Ultimate Teal (W 2) #174-517

mauves/berries/plums

Twilight (C 1) #086-485	Grapevine ▲(C 3) ■#168-242	Prolonged Plum (C 2) #174-464	Perfect Pearl (C 1) #174-536

pinks/roses/fuchsias

Mist (C 1) #086-872	Timeless Blue ▲(C 2) #174-483	Plum Pewter (C 3) ■#168-166	Provocative Pink ▲(C 1) #174-450

Lip Color .06 oz. net wt. $6.00

neutrals/browns

Iced Mocha ▲(W 1) #088-086	Chocolate (W 3) ■#088-090	Cognac (W 3) ■#168-132	Best Brown ▲(W 2) ■#168-080	Heavenly Cappuccino (W 1) #132-720

tawnies/corals/reds

24 Hour Red (W 2) ■#088-105	Call It Coral ▲(W 2) #088-124	Peach Supreme (W 1) #131-887	Fine Wine (W 3) #132-769	Better Brandy ▲(W 3) ■#193-147

mauves/berries/plums

Plum Perfect (C 3) ■#088-822	Mauvelous ▲(C 2) #088-990	Mauvece ▲(C 1) #131-872	Magnificent Mauve (C 2) #132-682	Precious Plum ▲(C 3) ■#168-060

pinks/roses/fuchsias

Shimmer Pink ▲(C 1) #088-139	Rosebery (C 2) #088-636	Always Rose ▲(C 2) #132-697	Precise Pink ▲(C 1) #193-879	Model Magenta ▲(C 3) ■#168-075

(C)—Cool (W)—Warm ▲ Frost ■ Flatters deeper skin tones. Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest. All Avon mascaras are smudgeproof, flakeproof, fiber-free, hypo-allergenic, ophthalmologist-tested.

Makeup Remover
2 fl. oz.
#009-156
$4.50

Mascara .25 oz. net wt. $5.50

Navy #050-409	Brown/Black #050-360	Black #050-212

free beauty **bonus!**
with purchase, see pages 2-3

color

Lip Liner .01 oz. net wt. $4.95

neutrals/browns

Browns (W) #199-954	Neutrals (W) #000-565

tawnies/corals/reds

Tawnies (W) #201-405	Reds (W) #000-584

mauves/berries/plums

Plums (C) #201-410	Mauves (C) #000-599

pinks/roses/fuchsias

Roses (C) #201-424	Pinks (C) #000-603

Eye Liner .01 oz. net wt. $4.95

neutrals/browns

Better Brown (W) #172-901	Black Onyx (C) #000-512
Mahogany (W) #000-550	

tawnies/corals/reds

Great Green (W) #176-763	Olive (W) #000-531

mauves/berries/plums

Hickory (C) #000-527

pinks/roses/fuchsias

Grey Stone (C) #176-797	Navy Night (C) #183-082

AVON-NY 005165
AV_PIPES_0016783

Simulated Birthstones

Jan-Garnet
#203-192

Feb-Amethyst
#203-207

Mar-Aquamarine
#203-522

April-Diamond
#205-032

May-Emerald
#203-541

June-Alexandrite
#203-575

July-Ruby
#203-609

Aug-Peridot
#203-613

Sept-Sapphire
#203-685

Oct-Rose Zircon
#203-690

Nov-Topaz
#203-723

Dec-Blue Zircon
#205-028

FACE FORECAST

Shorter days,
longer nights.
Silver in the shade,
golden in the light.
Mixed and mingled
metallic hues...
a **diamond** spark...
a **gem** or two.
A perfect **preview**
for what's to come.
Fall favorites...
classic and **new,**
for everyone!

Enlarged to show detail.

NEW
Sterling Silver Birthstone Angel Pendant
Fall for an angel. Our beloved sterling chain comes with a sterling angel charm in a choice of twelve simulated birthstones of Austrian crystal.
Chain, 19" L. Charm, 5/8" L.

INTRO SPECIAL
$14.99
Next Brochure $19.99

JEWELRY

AVON-NY 005166
AV_PIPES_0016784

NEW
Sterling Silver Three Band Ring Set
Three different designs to wear together or separately. Sizes:
5 #020-756 6 #020-775 7 #020-780
8 #021-111 9 #021-346 10 #021-350
$29.99 the set

Sterling Silver Amber Ring
Genuine amber cabochon, open filigree bead design. Sizes:
5 #182-454 6 #182-220 7 #182-177
8 #182-158 9 #182-110 10 #179-868
$29.99

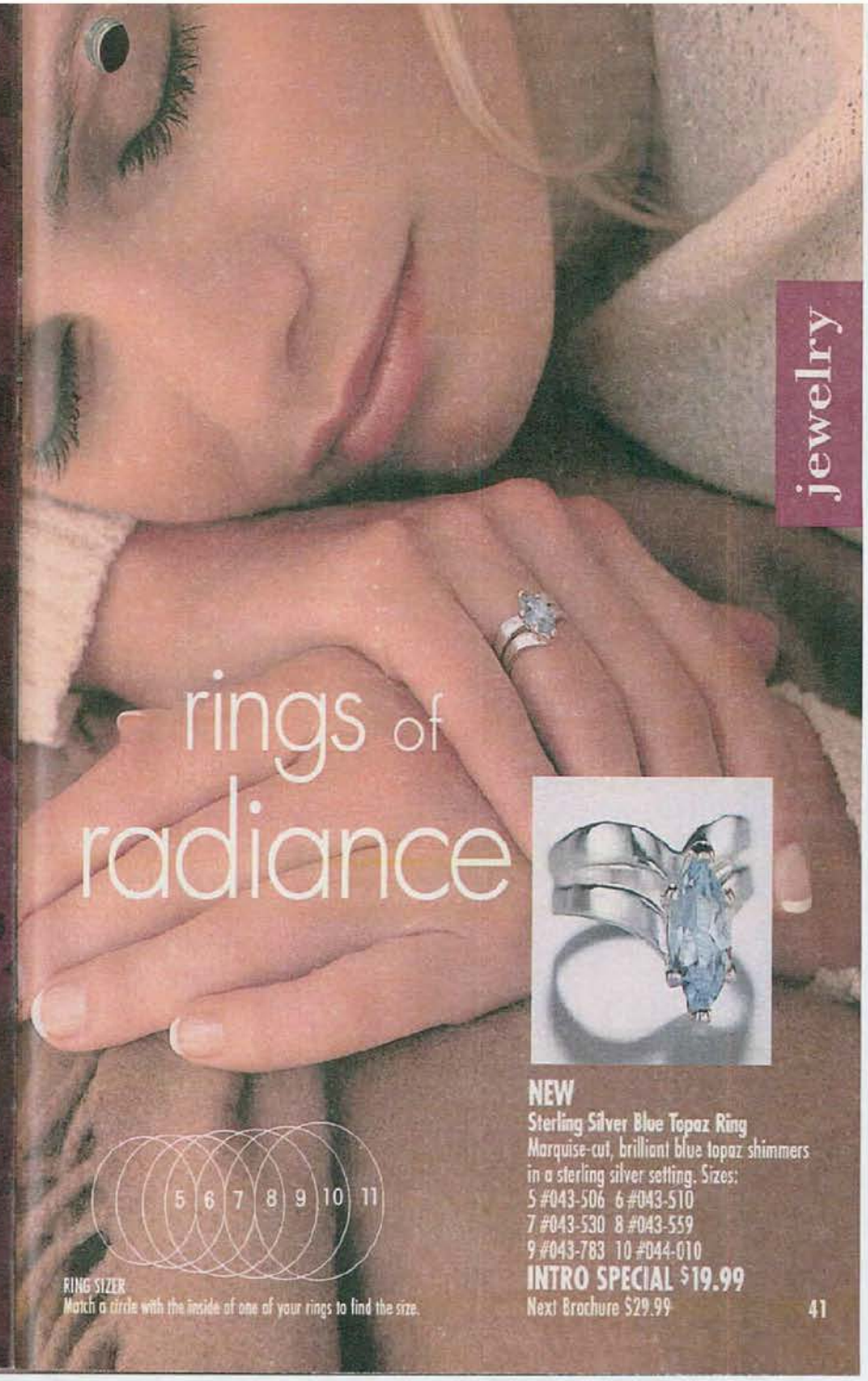
Sterling Silver Synthetic Ruby Ring
Sizes:
5 #116-353 6 #116-406 7 #116-410
8 #116-425 9 #116-430 10 #116-444
$29.99

Avon Sterling Silver Anniversary Ring
Total, 1.4 carats ◆ cubic zirconia. Sizes:
5 #226-966 6 #226-970 7 #226-985
8 #241-882 9 #241-901 10 #242-420
11 #242-468
$34.99

Sterling Silver Pink Cubic Zirconia Ring
Heart-embossed band. 1.35 carats ◆ pink cz. Sizes:
5 #079-889 6 #079-908 7 #079-912
8 #079-946 9 #079-965 10 #080-119
$29.99

Sterling Silver Amethyst and Peridot Ring
Genuine gemstones. Sizes:
5 #237-644 6 #237-682 7 #237-940
8 #237-955 9 #237-974 10 #238-000
$34.99

◆ Diamond weight equivalent. Rings enlarged to show detail.



jewelry

rings of radiance

NEW
Sterling Silver Blue Topaz Ring
Marquise-cut, brilliant blue topaz shimmers in a sterling silver setting. Sizes:
5 #043-506 6 #043-510
7 #043-530 8 #043-559
9 #043-783 10 #044-010
INTRO SPECIAL $19.99
Next Brochure $29.99

RING SIZER
Match a circle with the inside of one of your rings to find the size.

AVON-NY 005167
AV_PIPES_0016785

NEW

DIAMOND STYLE COLLECTION

Bezel-set cubic zirconia in goldtone.

A. **Three Stone Necklace**
24" goldtone rope chain.
Total, .75 carats◆.
¼" diam. settings. #233-122
INTRO SPECIAL $14.99
Next Brochure $16.99

B. **Bracelet** Goldtone. Total, .75 carats◆.
7" #234-846 8" #234-831
INTRO SPECIAL $12.99
Next Brochure $14.99

C. **Leverback Earrings**
Total, .75 carats◆. 1" L. Pierced only, with leverback ear wires of nickel-free goldtone. #233-209
INTRO SPECIAL $12.99
Next Brochure $14.99

D. **Hoop Earrings**
Total, .75 carats◆. ⅞" L. Pierced only, with surgical steel posts.
#234-827
INTRO SPECIAL $12.99
Next Brochure $14.99

◆ Diamond weight equivalent. Jewelry enlarged to show detail.

NEW

FASHION LARIAT NECKLACE

Capture the fall spirit with our dazzling diamond-cut "S" chain enlightened with a round crystal and faceted pear-shaped crystals. Goldtone. 18" L, with 3" and 4" lariat sections.
#044-039
INTRO SPECIAL $14.99
Next Brochure $16.99

iridescent moments

AVON-NY 005168
AV_PIPES_0016786

NEW

Tortoise Style

A. **Bracelet**
Trendy faux tortoise with ends of capped goldtone.
Small, 2 1/2" diam. #222-650
Large, 2 7/8" diam. #218-942
$14.99

B. **Earrings**
Elongated faux tortoise hoops with goldtone accents.
1 1/4" L. Pierced only.
#222-664
$9.99

C. **Hair Accessories Trio**
Ever-fashionable faux tortoise hair accessories: headband (one size fits all) has teeth for better positioning; two barrettes (2 3/4" W) have snap-shut metal backs; leaf-shaped hair clip (4 3/4" W) has strong closure. Plastic.
#031-085
$12.99 the set

D. **Tac Pins**
Amber-colored cabochons with goldtone in clever creature designs.
Snail 1 1/8" L. #020-373
Turtle 1 3/8" L. #020-369
$7.99 each

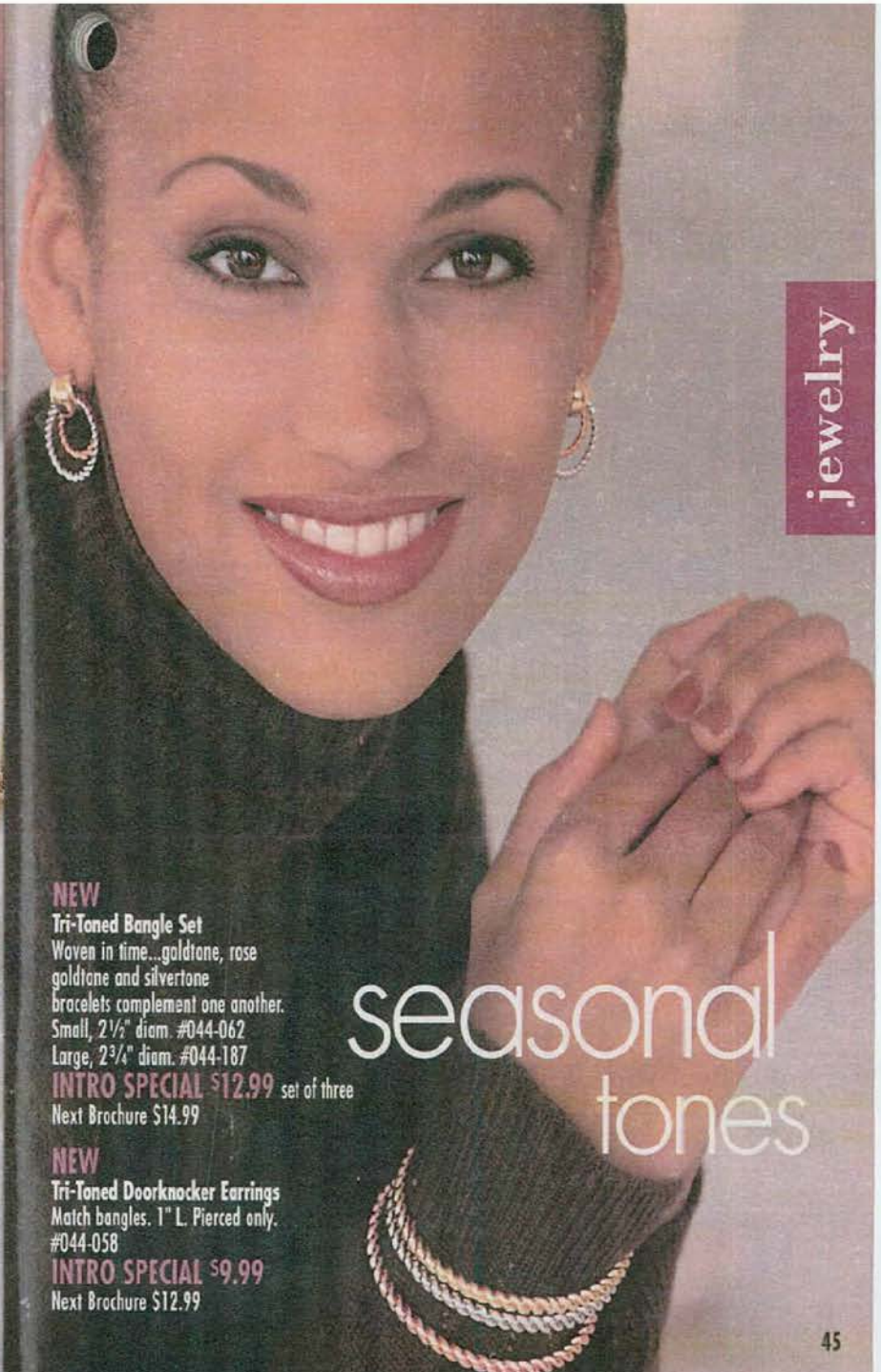
NEW

E. **Fashion Caramel**
Impressive designs in warm caramel hues. Goldtone with cabochons.

Earrings
1" L. Clip only.
#020-354
$9.99

Pin/Pendant
Dramatic pendant (2 3/4" L) detaches to become a pin. Twist-style goldtone chain, 32" L.
#020-340
$19.99

Pierced earrings have surgical steel posts.



jewelry

seasonal tones

NEW

Tri-Toned Bangle Set
Woven in time...goldtone, rose goldtone and silvertone bracelets complement one another.
Small, 2 1/2" diam. #044-062
Large, 2 3/4" diam. #044-187
INTRO SPECIAL $12.99 set of three
Next Brochure $14.99

NEW

Tri-Toned Doorknocker Earrings
Match bangles. 1" L. Pierced only.
#044-058
INTRO SPECIAL $9.99
Next Brochure $12.99

AVON-NY 005169
AV_PIPES_0016787

A. Golden Classics Tube Hoop Earrings
Goldtone. Pierced only, with snap-close ear wires of nickel-free goldtone.
Small ¾" diam. #256-532
$5.99
Medium 1¼" diam. #256-547
$6.99
Large 1⅞" diam. #256-566
$7.99

Golden Classics Leverback Earrings
Goldtone. Pierced only, with leverback ear wires of nickel-free goldtone.
B. Scallop 1" L #198-574
C. Spiral 1¼" L #198-794
$7.99 each pair

D. Golden Classics Hoop Trio
Three designs. A whole wardrobe of shapes: octagonal, oval and circle with removable ball-drop. Goldtone. Each, 1" L. Pierced only, with snap-close ear wires. #020-540
ALL THREE PAIRS ONLY $12.99

NEW
E. Initial Rope Pins
Script-style pin comes in all letters except I, O, Q, U, W, X, Y, Z. Goldtone. Each, 2⅛" H (J is 2½" H).
A #021-547 B #021-570
C #021-604 D #021-680
E #023-167 F #023-372
G #024-508 H #024-694
J #024-713 K #025-193
L #025-341 M #026-830
N #030-749 P #030-791
R #030-825 S #030-916
T #030-920 V #030-969
$9.99

NEW
F. Golden Multichain Necklace
Four beaded strands with an intricate woven design on each end. Goldtone. Extended 3" chain and hook closure to adjust length from 16½" to 19". #218-938
$19.99

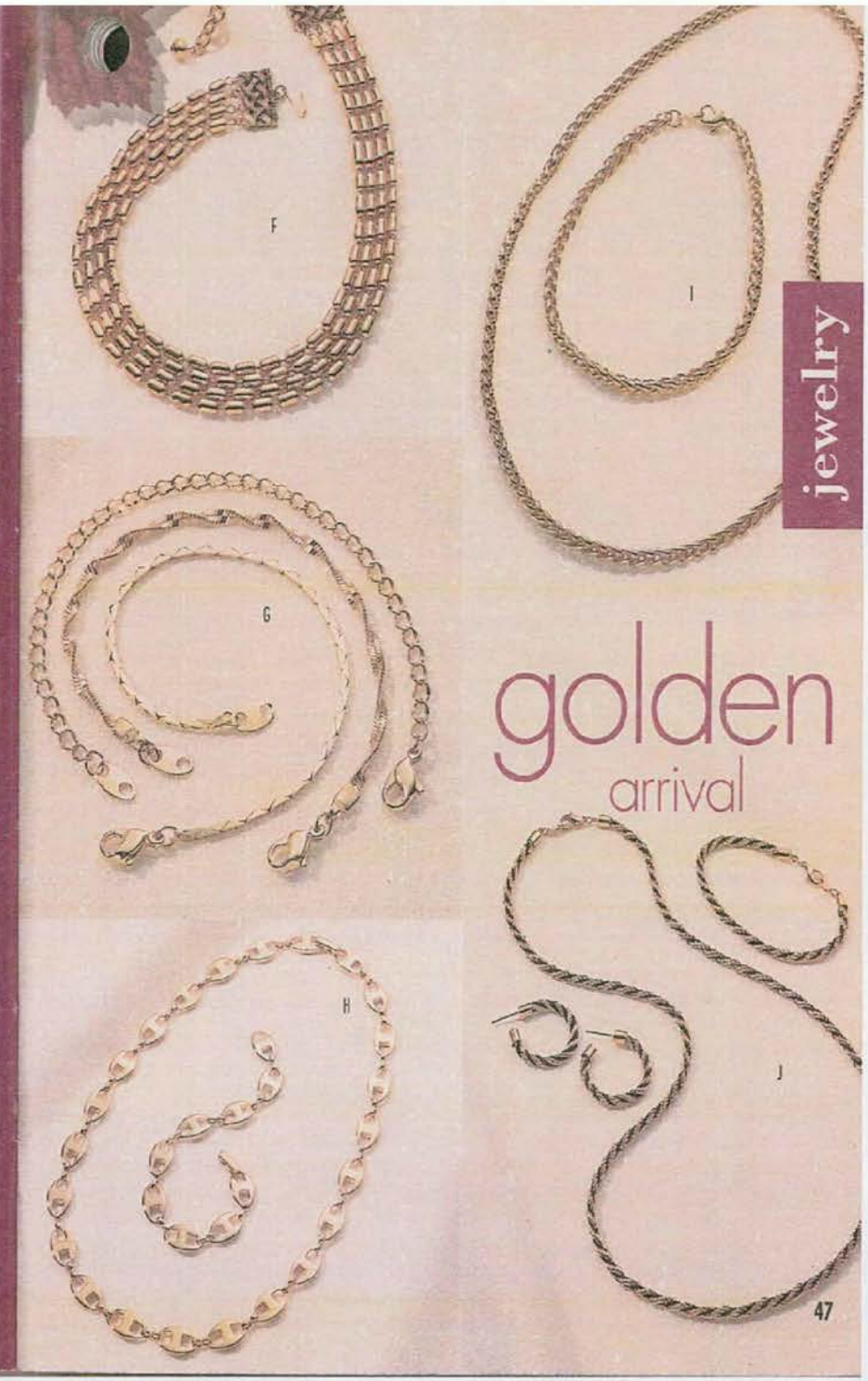
G. Golden Classics Link Bracelet Trio
Curb, twisted herringbone and cobra chain bracelets. Three classic designs to wear singly or in multiples.
Goldtone.
7¼" #020-320
8¼" #020-335
ALL THREE ONLY $9.99

H. Golden Classics Puff Link
Goldtone.
Necklace
18" #257-361 **$12.99**
24" #257-400 **$14.99**
Bracelet
7" #257-338
8" #257-357
$9.99

I. Golden Classics Braided Chain
Goldtone.
Necklace
18" #244-126 **$12.99**
20" #244-107 **$12.99**
24" #243-890 **$14.99**
30" #243-813 **$16.99**
36" #243-980 **$19.99**
Bracelet
7" #244-327
8" #245-964
9" #244-350
$7.99

J. Golden Classics Rope Twist
Goldtone braided with black cord.
Necklace
24" #116-846 **$14.99**
30" #231-976 **$16.99**
Bracelet
7" #118-299
8" #122-025
$7.99
Earrings
Hoops, 1⅛" diam. Pierced only.
#123-878
$7.99

Earrings have posts or ear wires of surgical steel unless otherwise noted.



jewelry

golden arrival

AVON-NY 005170
AV_PIPES_0016788

PEARLESQUE COLLECTION
Goldtone with faux pearls.

A. **Calla Lily Pin**
2 5/8" L. #257-050
~~$9.99~~ **$8.99**

B. **Calla Lily Earrings**
1" L. Pierced only, with goldtone ear wires.
#256-915
~~$7.99~~ **$6.99**

C. **Large Button Earrings**
1 1/4" L. Clip only. #243-043
~~$10.99~~ **$9.99**

D. **Seed Hoop Earrings**
7/8" L. Pierced only. #244-255
~~$9.99~~ **$8.99**

E. **Squiggle Pin**
3 1/4" L. #257-084
~~$12.99~~ **$9.99**

F. **Grape Cluster Pin**
2" H. #257-099
~~$14.99~~ **$9.99**

Travel Pins
Goldtone with black glaze and crystal accents.

G. **Glasses**
1 1/2" W. #198-498

H. **Camera**
Tac back. 7/8" W. #198-502
~~$6.99~~ **$5.99** each

Bold Style Golden Earrings
Goldtone.

I. **Hoop**
1 1/4" W x 1 3/8" L. Pierced only, with snap-close ear wires. #179-614
~~$9.99~~ **$8.99**

J. **Doorknocker**
Twist design doorknocker.
1 1/4" W x 1 1/4" L. Clip only. #179-633
~~$9.99~~ **$8.99**

K. **Sculptural Heart Earrings**
Goldtone. 1 1/8" L. Pierced only, with ear wires of nickel-free goldtone. #132-606
~~$6.99~~ **$5.99**

PEARLESQUE COLLECTION

Earrings
Goldtone with faux pearls.

Cluster
1/2" W. Pierced only.
L. **Pink** #077-298
M. **Cream** #077-283
~~$7.99~~ **$6.99** each pair

N. **Stud**
8mm diam. Pierced only.
#256-528
~~$4.99~~ **$3.99**

O. **Teardrop**
1 1/4" L. Pierced only.
#077-279
~~$9.99~~ **$8.99**

P. **Sterling Silver Turquoise Cross Earrings**
Genuine turquoise centers.
1" L. Pierced only, with sterling silver ear wires.
#198-517
~~$12.99~~ **$9.99**

Novelty Halloween Jewelry
BACK BY POPULAR DEMAND

Q. **Jack O' Lantern Pin**
Goldtone. Tac back. 1 1/4" W x 1" H.
#294-338
$5.99

R. **Precious Cat Earrings**
Goldtone. 1/2" L. Pierced only.
#294-342
$4.99

S. **Precious Pumpkin Earrings**
Goldtone. 5/8" L. Pierced only.
#294-357
$4.99

Pierced earrings have surgical steel posts unless otherwise noted.

Not all jewelry shown actual size.

Crossed-out prices throughout this brochure refer to the most frequent prior selling price.

AVON-NY 005171
AV_PIPES_0016789

A. Sterling Silver Dream Catcher Earrings
Many moons ago, it was believed that dreams fell from the night sky. Bad dreams were caught in a web. Good dreams would pass through to the dreamer. Our sterling silver creations with genuine turquoise stones capture the beauty of the legend. 2¼" L. Pierced only. #198-536
$16.99

B. Sterling Silver Turquoise Cross Necklace
Strikingly styled with a genuine turquoise center.
Pendant, ⅞" L.
19" sterling silver chain.
#198-847
$16.99

NEW

C. Sterling Silver Three in One Hoop Earrings
The illusion of three hoops in one. ⅝" L. Pierced only.
#021-365
$14.99

D. Sterling Silver Amethyst and Peridot Earrings
Genuine gemstones. 1" L. Pierced only. #198-479
$39.99

NEW

E. Sterling Silver Lotus Flower Earrings
1½" L. Pierced only. #035-975
$12.99

F. Avon Sterling Silver Jewelry Polishing Cloth
12" x 10". In resealable bag.
#143-189
$2.99

G. Sterling Silver Rope Bracelet
Small, 7½" #124-085
Large, 8½" #123-969
$17.99

H. Sterling Silver Rope Chain Necklace
18" #207-590
$34.99
24" #207-604
$44.99

I. Sterling Silver Herringbone Bracelet
Small, 7½" #124-654
Large, 8½" #124-688
$19.99

J. Avon Sterling Silver Herringbone Necklace
¼" W.
18" #209-224
$34.99
24" #210-152
$44.99

Sterling Silver Liquid Silver
Five strands of endless tiny beads of liquid silver.

K. Bracelet
Small, 7" #179-671
Large, 8" #179-690
$29.99

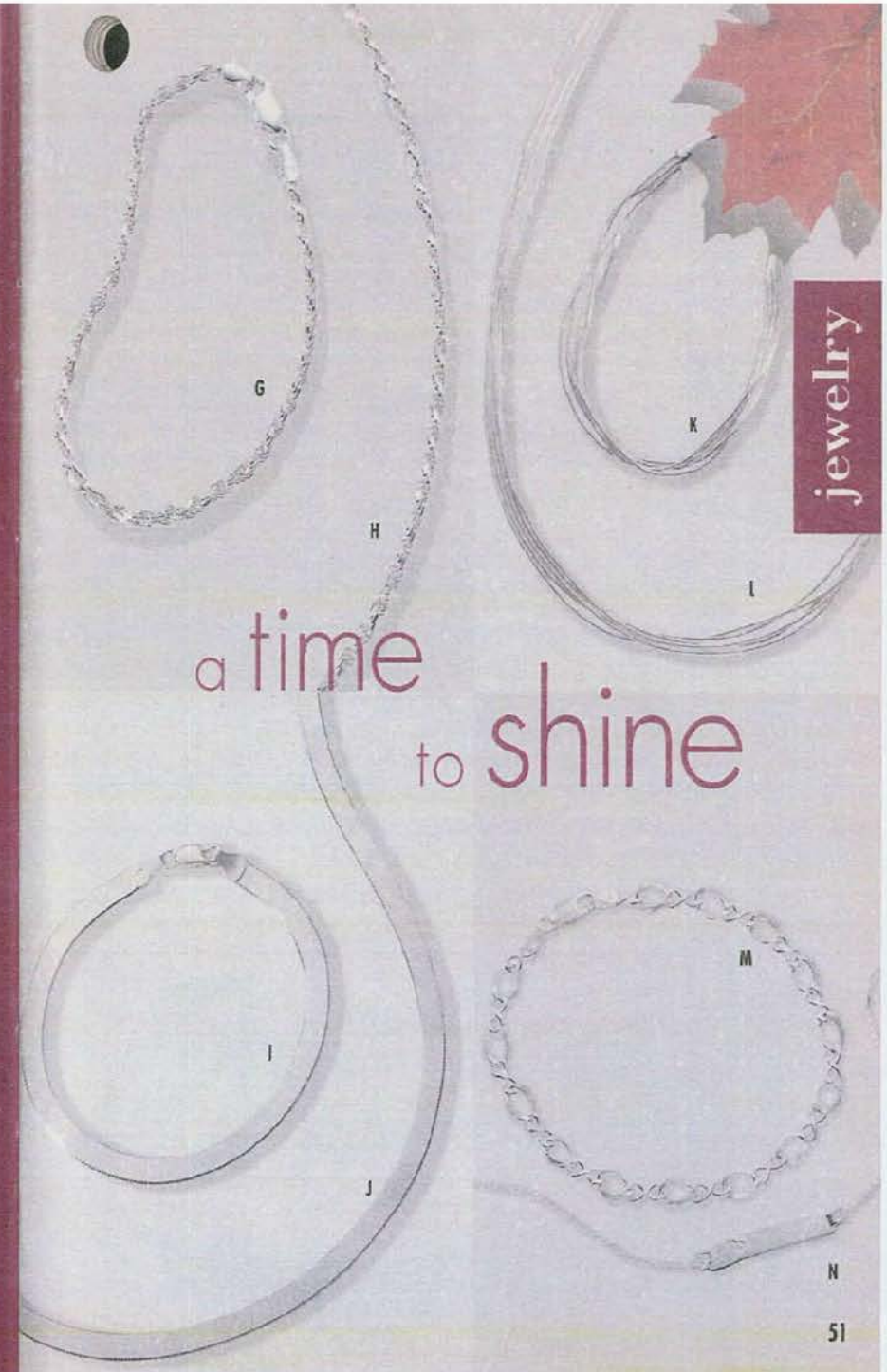
L. Necklace
19" L. #179-652
$39.99

NEW

M. Sterling Silver Figure 8 Bracelet
Open-link, figure-eight design.
Small, 7½" #125-483
Large, 8½" #125-498
$14.99

N. Sterling Silver Heart ID Bracelet/Anklet
A dainty heart cutout decorates this classic identification bracelet.
Bracelet
Small, 7" #157-583
Large, 8" #157-598
Anklet
Small, 9" #157-602
Large, 9¾" #157-621
$14.99 each

Earrings have posts or ear wires of sterling silver.



jewelry

a time to shine

AVON-NY 005172
AV_PIPES_0016790

A FRESH LOOK FOR FALL

The **focus** of the season—easy **comfort.** Pieces that are relaxed and **unstructured,** with a **casual** flair. An easygoing and **simple** style to suit your every whim and **mood.** Comfortable clothes in clean, **modern** shapes to wear **anywhere,** anytime. So take it **easy** and welcome the new season with an **effortless** grace.

NEW Waffle Knit Dress
Ankle length. Long sleeves; shirred waistline for easy fit. Scoop neckline; patch pockets. Polyester/cotton thermal knit. Machine wash. Made in the U.S.A.
Heather Grey
S(6-8), M(10-12), L(14-16)
INTRO SPECIAL $29.99
Next Brochure $34.99
1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
INTRO SPECIAL $34.99
Next Brochure $39.99

NEW Cozy Slouch Socks
Ribbed, nubby cotton made with nylon for durability and stretch. Machine wash. Made in the U.S.A.
White, Black (cotton/nylon)
Heather Brown, Heather Black (cotton/acrylic/nylon)
One size fits shoe sizes 5-10
$4.99 each pair
ANY TWO PAIRS $7.99

STYLE

Style products currently not available in Puerto Rico and the Caribbean.

AVON-NY 005173
AV_PIPES_0016791

have some Halloween fun with Pooh... (and Tigger too!)
Pooh
Pooh
AVON EXCLUSIVES
NEW
Pooh Coverall
Our long-sleeve one-piece for your little one. Ribbed wrist and ankle cuffs; elasticized hood with attached Pooh ears. Screen print of Pooh on front. Snap inseam. Cotton/polyester fleece. Machine wash. Imported.
S(9-12 months), M(18-24 months), L(2T/3T), XL(4T)
$19.99
NEW
Tigger Coverall
A similar long-sleeve one-piece, in a cute Tigger version. Elasticized hood with attached Tigger ears. Screen-printed jersey appliqué of Tigger on front. Snap inseam. Cotton/polyester fleece. Machine wash. Imported.
S(9-12 months), M(18-24 months), L(2T/3T), XL(4T)
$19.99
style
Style products currently not available in Puerto Rico and the Caribbean.
54 ©Disney
Not intended for sleepwear.
©Disney 55

AVON-NY 005174
AV_PIPES_0016792

Cheerleader BARBIE™ Sweatshirt
Let her show off some of that BARBIE™ spirit in our pretty white sweatshirt with Cheerleader BARBIE™ screen-printed on front. Long sleeves with ribbed cuffs and crewneck. Cotton/polyester. Machine wash. Made in the U.S.A. or imported.
S(4/5), M(6/7), L(8/10), XL(12/14)
$16.99

AVON EXCLUSIVE
Cheerleader BARBIE™ Backpack
Coordinates with the sweatshirt. Pink backpack with screen print of Cheerleader BARBIE™ on front. Durable, adjustable back straps; zipper opening and top handle. Wipe-clean vinyl. Imported.
14½" H x 11½" W x 4¾" D; strap, 26" L.
$14.99
WHILE SUPPLIES LAST!

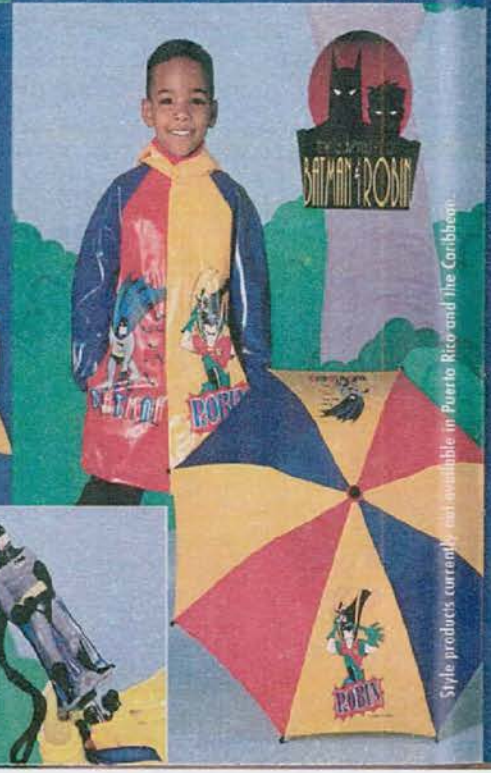
BARBIE™ is a trademark owned by and used under license from Mattel, Inc. ©1997 Mattel, Inc. All Rights Reserved.

AVON EXCLUSIVES

BATMAN™ & ROBIN™ Raincoat
The dynamic duo protects him from the rain with our hooded, raglan-sleeved raincoat packed with bold colors and BATMAN™ & ROBIN™ screen prints on front. Dyed-to-match plastic front snaps; side-seam pockets. Matches umbrella. Vinyl. Wipe clean with damp cloth. Imported.
S(4/5), M(6/7), L(8/10), XL(12/14)
$11.99

BATMAN™ & ROBIN™ Umbrella
Colorblocked umbrella with BATMAN™ & ROBIN™ screen prints. Molded BATMAN™ handle. Matches raincoat. Collapsible. Nylon. Imported.
15½" L, closed; 29½" diam., when opened.
Intended for children ages 3 and up.
$10.99

™ & © 1997 Warner Bros.



Style products currently not available in Puerto Rico and the Caribbean.

CTW
SESAME STREET®

AVON EXCLUSIVE
Elmo Pajamas
Sleep tight in our two-piece pajama set featuring Elmo graphics. Short sleeves; elastic-waist pull-on pants; hemmed leg opening. Flame resistant. Polyester. Machine wash. Made in the U.S.A. or imported.
Unisex Sizes: XS(2T/3T), S(4T), M(4/5), L(6/7)
$16.99

Elmo Puppet Slippers
Cozy, soft plush slippers match our Elmo pajama set. Ribbed sock top for added comfort and fit. They have molded plastic eyes and double as hand puppets. Polyester with vinyl-beaded soles. Imported.
Unisex Sizes: 5-6, 7-8, 9-10, 11-12
$9.99

Sesame Street Muppets
© 1997 Jim Henson Productions, Inc.
Sesame Street and the Sesame Street sign are trademarks of Children's Television Workshop.

style

AVON-NY 005175
AV_PIPES_0016793

kids STUDIO

School Bear Vest
Classic waist-length French terry vest with jewel neckline and cute apple buttons. Back-to-school icons embroidered on front. Polyester/cotton. Machine wash. Imported.
Navy
S(4/5), M(6/6X) **$15.99**
L(7/8), XL(10/12) **$16.99**

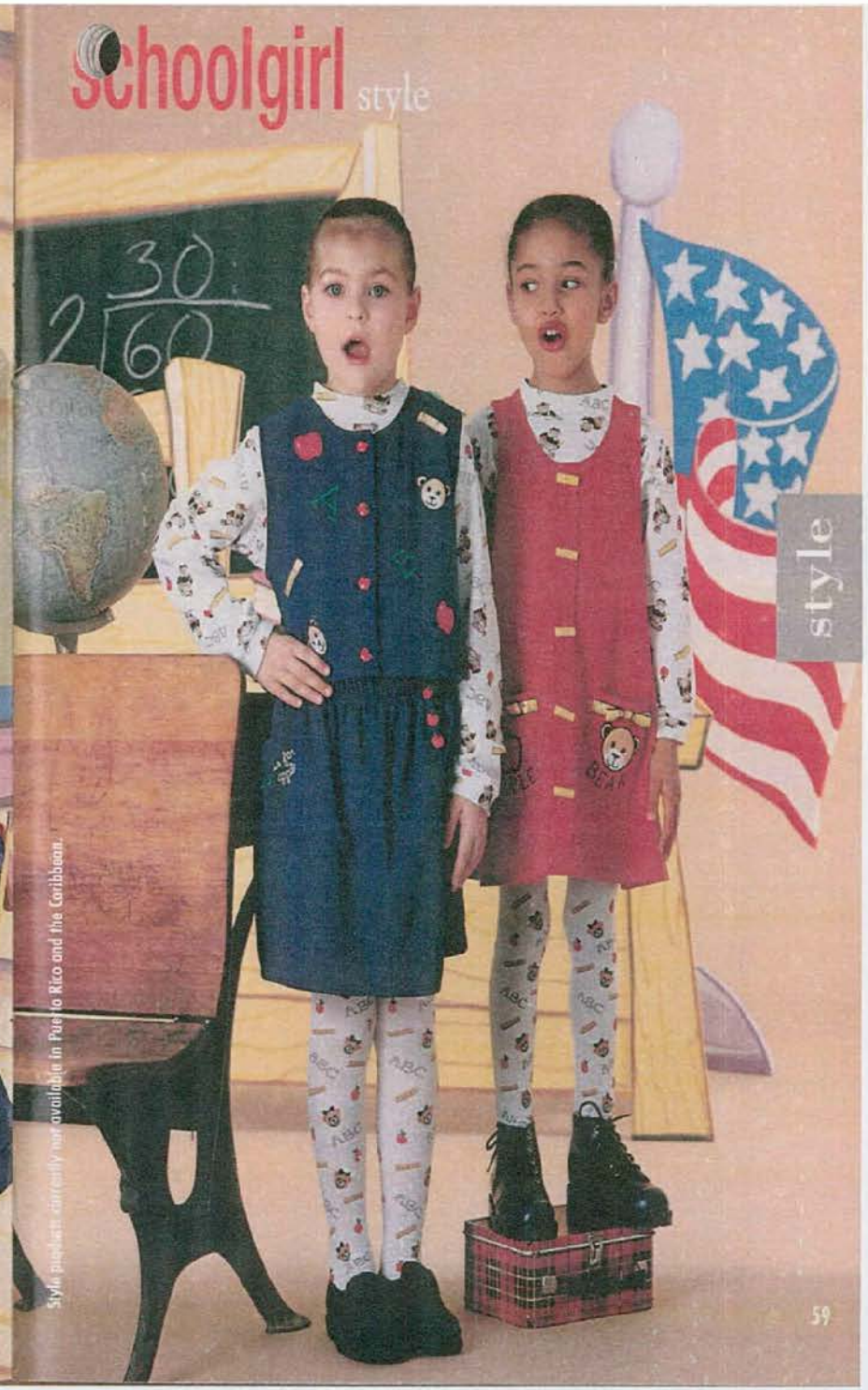
School Bear Skort
Two looks in one! Elastic waist with decorative apple buttons on skirt flap. Appliqué and embroidery on front pocket makes this French terry skort the perfect match for our vest and top. Polyester/cotton. Machine wash. Imported.
Navy
S(4/5), M(6/6X) **$12.99**
L(7/8), XL(10/12) **$14.99**

School Bear Jumper
Perfect for back-to-school. Sleeveless A-line French terry jumper. Front patch pockets with embroidered felt apple and bear appliqués; ruler ribbon trim. Decorative yellow ruler buttons add a nice finishing touch. Polyester/cotton. Machine wash. Imported.
Red
XS(2T/3T), S(4T) **$17.99**
M(4/5), L(6/6X) **$18.99**

School Bear Printed Top
Classic back-to-school icons make this long-sleeve mock turtleneck the smartest choice to partner with our exclusive jumper, vest and skort. Ribbed neck and cuffs. Cotton jersey. Machine wash. Imported.
2T/3T, 4T, 4/5, 6/6X **$10.99**
7/8, 10/12 **$11.99**

School Bear Tights with Pencil Case
Our elastic-waist tights with colorful back-to-school designs complete all our exclusive outfits. The tights come in a clear plastic pencil case with printed school icons. Case fits into a 3-ring binder. Tights: Nylon. Hand wash. Made in the U.S.A.
XS(2-4), S(4-6X), M(7-8), L(10-12)
$5.99 the set

Pencils and eraser not included.



schoolgirl style

style

Style playsuit currently not available in Puerto Rico and the Caribbean.

AVON-NY 005176
AV_PIPES_0016794

Puppy Life Tee
For sleeping or lounging—cuddle up in our pink oversized tee. V-neck and dolman puppy-and-rosebud moon print. Cotton/polyester. Machine wash. Imported. One size fits Misses' (S, M, L)
$17.99
One size fits Women's (1X, 2X, 3X)
$22.99

Kids Puppy Life Tee
Just like Mom's. Crewneck. Flame-resistant polyester. Machine wash. Made in the U.S.A.
Child Sizes: S(4/6X) M(8/10) L(12/14)
$15.99

get comfortable with our puppy loungewear!

NEW
Plush Puppy Slippers
For Mom. Slip into these cute and cuddly plush slippers. Polyester. Plastic eyes and nose. Nonskid vinyl-beaded soles. Imported.
S(5-6) M(7-8) L(9-10)
INTRO SPECIAL $12.99
Will be $16.99 in Brochure 23.*

NEW
Kids Plush Puppy Slippers
Same cute plush slipper, but for the kids! Sock top. Polyester. Plastic eyes and nose. Nonskid vinyl-beaded soles. Imported.
9-10, 11-12, 13-1, 2-3
INTRO SPECIAL $9.99
Will be $12.99 in Brochure 23.*

*Will not be sold in brochures 21 & 22.

style

AVON-NY 005177
AV_PIPES_0016795

buy two light control briefs and save $1

Made by America's leading shapewear manufacturer.

Noticeably Smooth Light Control Panel Brief
Everyday brief with reinforced tummy control panel for smooth shaping.
Nylon/Lycra® spandex; cotton crotch.
Machine wash, line dry. Imported.
White, Black, Beige
S(5), M(6), L(7)
$8.50 each
TWO FOR $16
XL(8), 2X(9), 3X(10)
$9.50 each
TWO FOR $18

Style products currently not available in Puerto Rico and the Caribbean.

Noticeably Smooth Light Control Tailored Brief
For light control all day, every day with a smooth, no-line look. Nylon/Lycra® spandex; cotton crotch.
Machine wash, line dry. Imported.
White, Black, Beige
S(5), M(6), L(7)
$6.50 each
TWO FOR $12
White, Beige XL(8), 2X(9), 3X(10), 4X(11), 5X(12)
Black XL(8), 2X(9), 3X(10)
$7.50 each
TWO FOR $14

Size	5 Small	6 Medium	7 Large	8 XL	9 2X	10 3X	11 4X	12 5X
Waist	25-26	27-28	29-30	31-32	33-34	35-36	37-38	39-40
Hips	35-36	37-38	39-40	41-42	43-44	45-46	47-48	49-50

Available up to size 5X!

WHILE SUPPLIES LAST. NOT ALL SIZES/COLORS AVAILABLE IN EVERY STYLE.

simply great savings off suggested retail prices

WARNER'S®

SIMPLY PERFECT™

Full Figure Underwire Bra
Flexible underwires with wide nonstretch adjustable straps.
Special sling design for extra support.
Polyester/nylon/Lycra® spandex. Hand wash.
Navy 34-42C, D, DD, DDD
White 36-42C; 34-42D; 34-38DD, 42DD; 36-42DDD
Suggested Retail Price $22.00
$12.99

Hi-Cut Brief
Stretch back; pure cotton liner.
Polyester/Lycra® spandex.
Machine wash, line dry.
Navy S(5), M(6), L(7), XL(8)
Suggested Retail Price $7.00
$4.99

Both made in the U.S.A. and imported.

style

Lycra® is a DuPont registered trademark for its brand of spandex fiber.

AVON-NY 005178
AV_PIPES_0016796

ALL AT LOWEST PRICES EVER!

A. A-Line Dress
The must-have dress in a versatile polyester/cotton jersey knit. Easy A-line shape with ribbed knit trim at jewel neckline and armholes; front patch pockets. Above-the-knee length. Machine wash. Made in the U.S.A. or imported.
Watermelon, Passion Green, Azure Blue
S(6-8), M(10-12), L(14-16)
~~$19.99~~ **$13.99**
1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
~~$24.99~~ **$16.99**

B. "2-in-1" Sweater Set
Our mock twin set gives the look of two sweaters for the price of one. In softest cotton cashmere. Satin trim and pearly buttons. Hand wash, lay flat to dry. Made in the U.S.A.
Chamois Yellow, Dusty Rose
S(6-8), M(10-12), L(14-16)
~~$34.99~~ **$25.99**
Chamois Yellow 2X(20W-22W), 3X(24W-26W)
Dusty Rose 1X(16W-18W), 2X(20W-22W)
~~$39.99~~ **$29.99**

C. Fresh Floral Skirt
Floral-print A-line skirt in pretty pastels. Flat front with elasticized back and single-button side-zip closure. Top-of-ankle length. Rayon. Machine wash, line dry or dry-clean. Made in the U.S.A. and imported.
Multi Print
S(6-8), M(10-12), L(14-16)
~~$24.99~~ **$17.99**
1X(16W-18W), 3X(24W-26W)
~~$29.99~~ **$22.99**

Crossed-out prices throughout this brochure refer to the most frequent prior selling price.
WHILE SUPPLIES LAST. NOT ALL SIZES/COLORS AVAILABLE IN EVERY STYLE.

SAVE UP TO 33%

D. Designer Print Silk Jogsuit
Zip-front jacket and elastic-waist pants with inner drawstring. Both fully lined, with side-seam pockets. Designer-inspired print with metallic goldtone piping at neck. Sandwashed silk. Hand wash or dry-clean. Imported.
Multicolor
S(6-8), M(10-12), L(14-16) ~~$49.99~~ **$32.99**
1X(16W-18W), 3X(24W-26W) ~~$54.99~~ **$37.99**

E. Chenille Beret and Glove Set
They'll keep you warm all winter long. Soft, cozy chenille beret and matching gloves with elasticized flutter cuffs. Beret: acrylic. Glove: acrylic/spandex. Hand wash, lay flat to dry. Imported.
Turquoise
One size ~~$19.99~~ **$17.99** the set

Style products currently not available in Puerto Rico and the Caribbean.

style

AVON-NY 005179
AV_PIPES_0016797

NATORIOUS

SAVE UP TO 25%

A. Print Caftan
A luxurious floral-print lounger with contrast-trim binding along the V-neckline and sleeves. Ankle length with single side slit.
Multicolor
M/L(12-16) ~~$40~~ $25.99
1X/2X(16W-20W) ~~$45~~ $29.99
LOWEST PRICES EVER!

B. Print Nightshirt
Beautifully finished with contrast-trim binding along scoop neckline.
Multicolor
S(6-8), M(10-12), L(14-16)
~~$25~~ $17.99
1X(16W-18W), 2X(20W-22W), 3X(24W-26W) ~~$30~~ $21.99

C. Print Slip Chemise
A slip of elegance, silky as satin, with adjustable lingerie straps.
Multicolor
S(6-8), M(10-12), L(14-16)
~~$25~~ $17.99
1X(16W-18W), 2X(20W-22W), 3X(24W-26W) ~~$30~~ $21.99

D. Print Kimono Robe
Kimono-style wrap robe with inside tie, sash belt. Contrast-trim birding along the neckline and sleeves; side-seam pockets.
Multicolor
M/L(12-16) ~~$30~~ $21.99

E. Embroidered Short PJ Set
Silky tank detailed with delicate floral embroidery. Flirty elastic-waist boxer shorts to match.
Deep Orange
S(6-8), M(10-12), L(14-16)
~~$30~~ $21.99
1X(16W-18W), 2X(20W-22W), 3X(24W-26W) ~~$35~~ $25.99
All polyester. Machine wash. Imported.

Style products currently not available in Puerto Rico and the Caribbean.

F. Adult's All-American Taz Boxer Shorts
These boxers have true American spirit. Star-studded navy with an allover Taz print. Elasticized novelty waistband. Button-fly front. Cotton. Machine wash. Imported.
Waist Sizes: M(32-34), L(36-38), XL(40-42), XXL(44-46)
~~$12.99~~ $10.99
LOWEST PRICE EVER!

G. Kid's All-American Taz T-Shirt
Patriotic Taz shows his price in the stars and stripes of America on the front of this classic ecru cotton tee. Machine wash. Made in the U.S.A.
S(4/6), XL(14/16)
~~$10.99~~ $8.99
LOWEST PRICE EVER!

H. Kid's All-American Taz Boxer Shorts
These spirited shorts look just like the adult's. Novelty elasticized waistband. Button-fly front. Cotton. Machine wash. Imported.
S(4/6), M(7/8), L(10/12), XL(14/16) ~~$10.99~~ $8.99
LOWEST PRICE EVER!

I. Arctic Fleece™ Stadium Jacket
Lightweight, washable and super warm. Colorblocked hooded jacket in polyester Arctic Fleece™. Zipper front with two patch pockets and elasticized waist. Machine wash. Made in the U.S.A.
XS(2T/3T), S(4T) ~~$29.99~~ $21.99
M(4/5), L(6/6X) ~~$31.99~~ $23.99

J. Arctic Fleece™ Mittens with Rosettes
The matching mittens with colorful rosette accents and elasticized wrists. Polyester Arctic Fleece™. Machine wash. Made in the U.S.A.
One size fits 2-4 ~~$7.99~~ $5.99

WHILE SUPPLIES LAST. NOT ALL SIZES/COLORS AVAILABLE IN EVERY STYLE.

AVON-NY 005180
AV_PIPES_0016798

ANTICIPATION IN THE AIR

There's
a new **crispness**
in the air.
Especially at night.
Slowly, quietly,
each day brings
a subtle **change**
in you and your
surroundings—
now is the perfect
time to try a **new** fragrance
...or **rekindle memories**
of a golden September.

NEW
VELVET IMARI
Cologne Spray
Feel the extraordinary texture of bergamot, osmanthus, orange flower and oakmoss.
1.2 fl. oz. #127-395
$17.95

FRAGRANCE

AVON-NY 005181
AV_PIPES_0016799

A feeling worth more than all the riches in the world.

A fragrance of rare beauty...
a bouquet of lily,
jasmine and a hint of peach...
a fantasy of flowers
touched with splendour
and just a wisp of musk.

RARE Gold

Parfum
.5 fl. oz. #001-413
$45.00

Eau de Parfum Spray
1.7 fl. oz. #001-270
$19.50

Body Lotion
6.7 fl. oz. #315-387
$9.00

Shower Gel
6.7 fl. oz. #315-406
$8.50

Moisturizing Foam Bath
8.4 fl. oz. #121-435
$9.95

Body Talc
2.6 oz. net wt. #050-523
$5.50

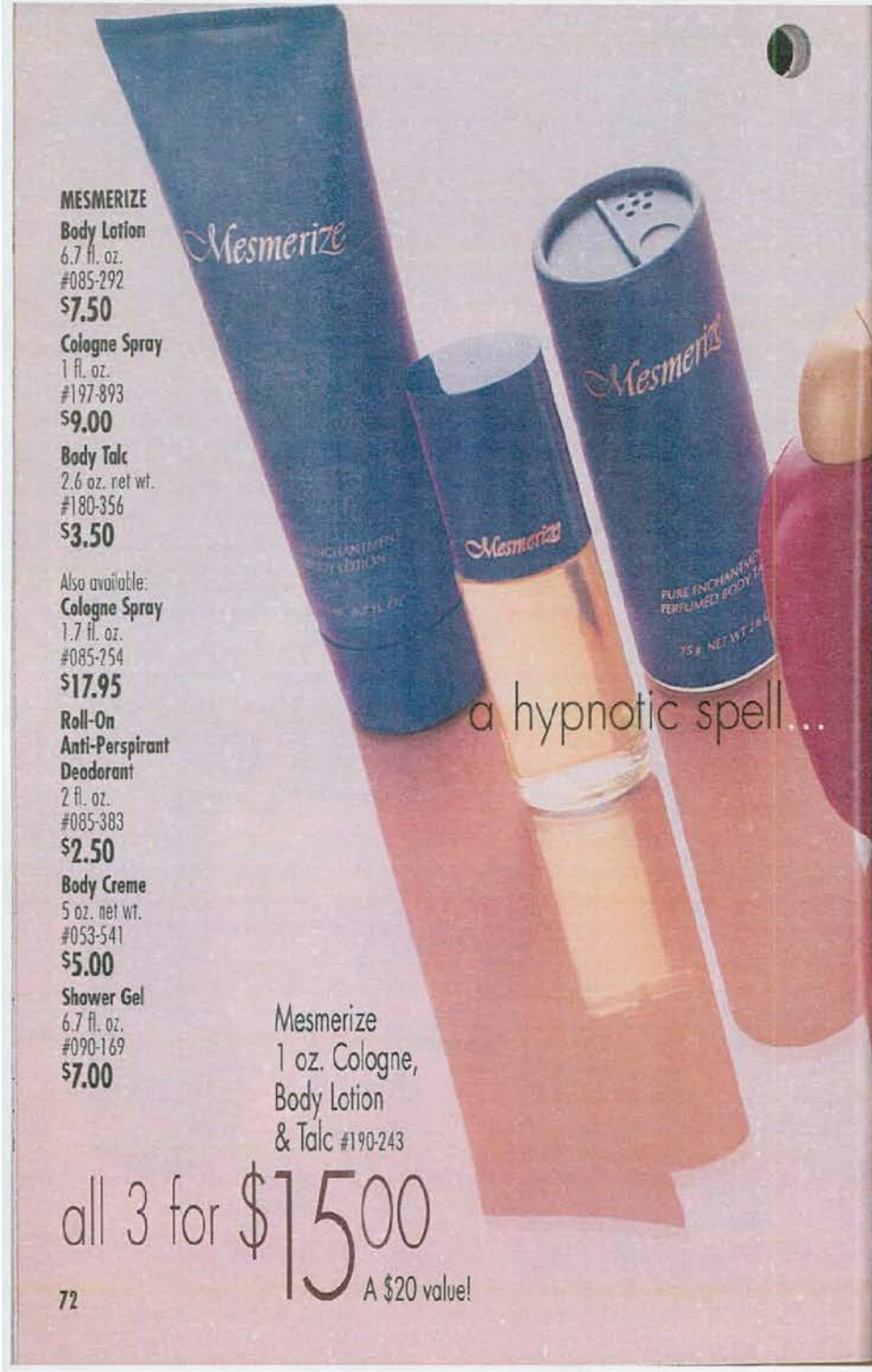
Body Creme
5.3 oz. net wt. #084-281
$8.00

Dusting Powder
3.5 oz. net wt. #315-391
$15.00

fragrance

Buy Parfum or Eau de Parfum Spray get Body Lotion free!
A $9 value!

AVON-NY 005182
AV_PIPES_0016800



MESMERIZE

Body Lotion
6.7 fl. oz.
#085-292
$7.50

Cologne Spray
1 fl. oz.
#197-893
$9.00

Body Talc
2.6 oz. net wt.
#180-356
$3.50

Also available:

Cologne Spray
1.7 fl. oz.
#085-254
$17.95

Roll-On Anti-Perspirant Deodorant
2 fl. oz.
#085-383
$2.50

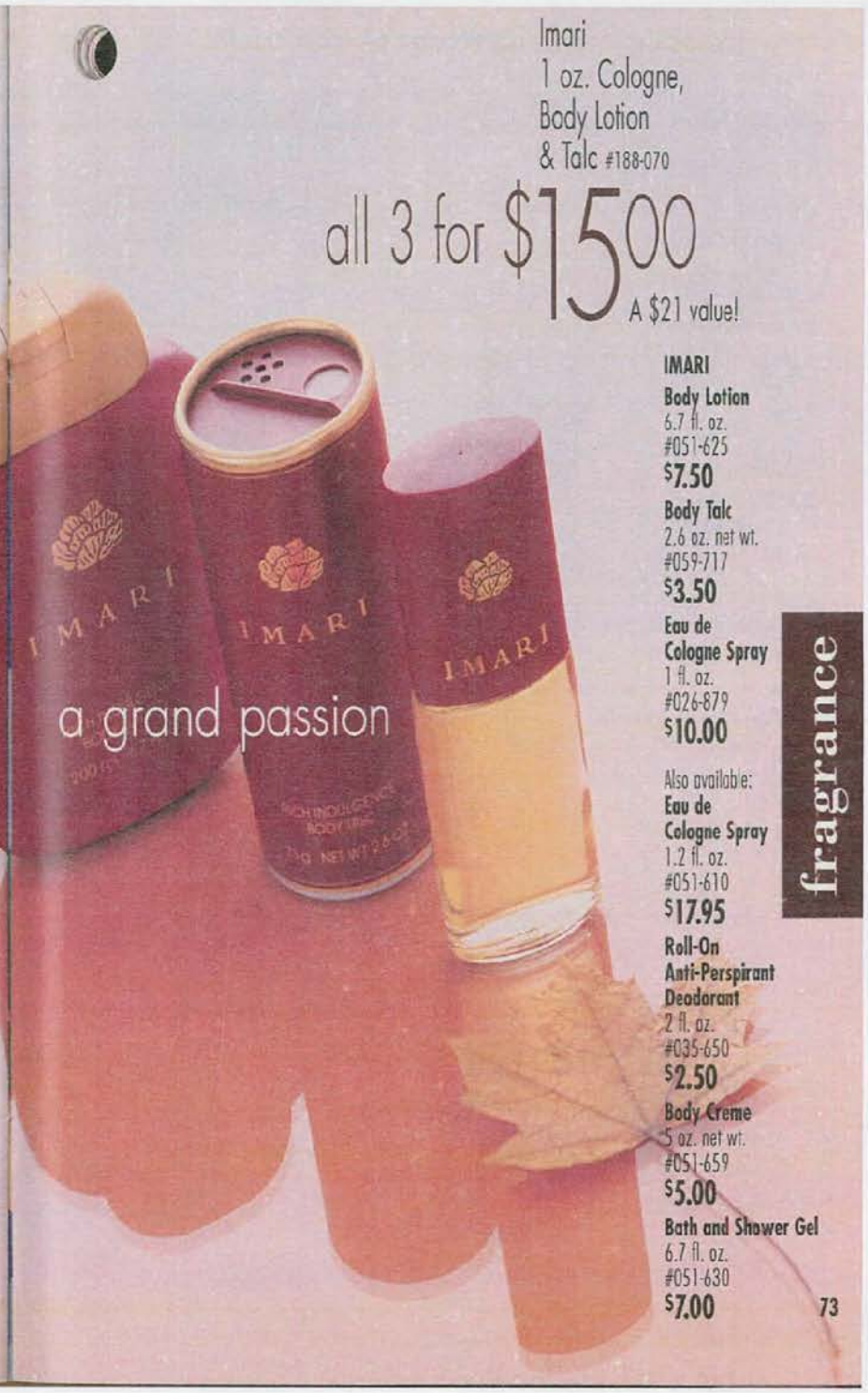
Body Creme
5 oz. net wt.
#053-541
$5.00

Shower Gel
6.7 fl. oz.
#090-169
$7.00

a hypnotic spell...

Mesmerize
1 oz. Cologne,
Body Lotion
& Talc #190-243

all 3 for $15.00
A $20 value!



Imari
1 oz. Cologne,
Body Lotion
& Talc #188-070

all 3 for $15.00
A $21 value!

a grand passion

IMARI

Body Lotion
6.7 fl. oz.
#051-625
$7.50

Body Talc
2.6 oz. net wt.
#059-717
$3.50

Eau de Cologne Spray
1 fl. oz.
#026-879
$10.00

Also available:

Eau de Cologne Spray
1.2 fl. oz.
#051-610
$17.95

Roll-On Anti-Perspirant Deodorant
2 fl. oz.
#035-650
$2.50

Body Creme
5 oz. net wt.
#051-659
$5.00

Bath and Shower Gel
6.7 fl. oz.
#051-630
$7.00

AVON-NY 005183
AV_PIPES_0016801

MILLENNIA
A timeless scent of Amazon lily, rare lotus flower, ancient temple incense.

Eau de Parfum Spray
1.7 fl. oz. #241-916
$19.50

Parfum
.5 fl. oz. #241-935
$45.00

Body Moisturizer
6.7 fl. oz. #084-611
$8.00

Also available:

Shower Gel
6.7 fl. oz. #070-494
$8.50

Body Talc
2.6 oz. net wt. #012-440
$5.50

Bath Oil
3 fl. oz. #154-861
$12.50

Buy Millennia Parfum or Eau de Parfum Spray get Body Moisturizer **free!** An $8 value!

Buy Far Away Parfum or 1.7 oz. Eau de Parfum Spray get Body Lotion **free!** A $9 value!

FAR AWAY
Oriental notes define this beloved fragrance.

Eau de Parfum Spray
1.7 fl. oz. #215-393
$19.50

Parfum
.5 fl. oz. #215-408
$45.00

Body Lotion
6.7 fl. oz. #079-601
$9.00

Also available:

NEW
Eau de Parfum Spray
The "perfect portable."
.5 fl. oz. #218-631
$7.50

Bath and Shower Gel
6.7 fl. oz. #139-180
$8.50

Perfumed Body Talc
2.6 oz. net wt. #177-410
$5.50

Body Creme
5.3 oz. net wt. #170-550
$8.00

Dusting Powder
3.5 oz. net wt. #170-583
$15.00

AVON-NY 005184
AV_PIPES_0016802

Buy Josie Eau de Toilette
get Talc
free!
A $4.50 value!

JOSIE
Bright notes of ylang-ylang, magnolia and jasmine over sandalwood and musk.

Anywear Eau de Toilette Spray
1.7 fl. oz. #275-990
$16.50

Anywear Body Talc
2.6 oz. net wt. #051-333
$4.50

NATORI
Delicate white freesia, ylang-ylang, peony with rose and orris over woods and spices.

Body Veil
6.7 fl. oz. #122-939
$10.50

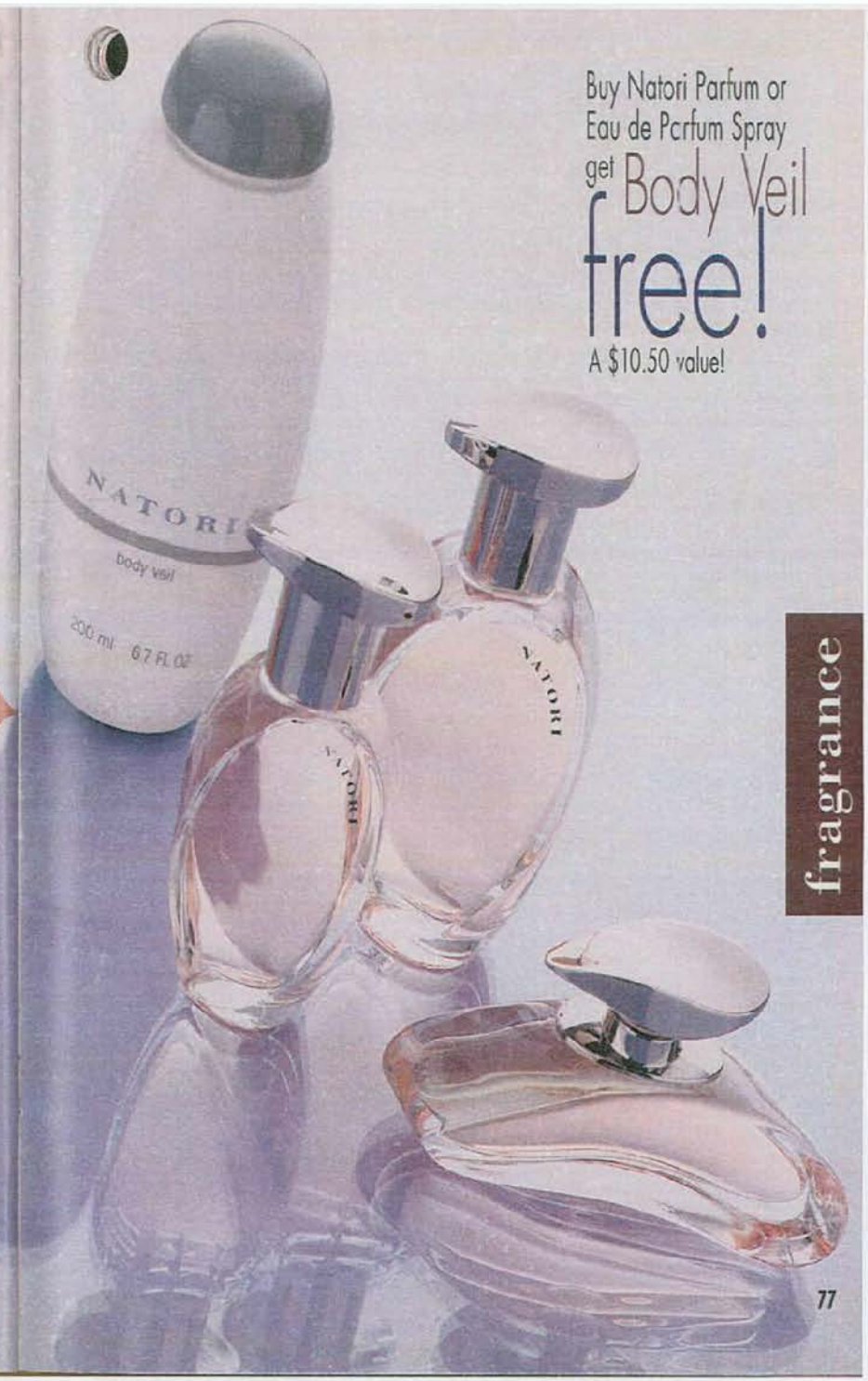
Eau de Parfum Spray
1 fl. oz. #063-807
$19.50
1.7 fl. oz. #063-773
$29.50

Parfum
.5 fl. oz. #063-788
$60.00

Also available:
Body Creme
6.7 fl. oz. #098-011
$12.50

Shower Gel
6.7 fl. oz. #179-834
$9.50

Body Talc
3.5 oz. net wt. #178-383
$9.00



Buy Natori Parfum or Eau de Parfum Spray
get Body Veil
free!
A $10.50 value!

AVON-NY 005185
AV_PIPES_0016803

COLOGNE SPRAY

Pearls & Lace
Very feminine, light, yet rich bouquet.
1.5 fl. oz. #204-734
$12.95

Odyssey
The fragrance of mimosa and magnolia with a memory of musk.
1.8 fl. oz. #177-808
$12.95

Vanilla Soft Musk
Vanilla bean scent with touches of raspberry and blueberry.
1.5 fl. oz. #132-386
$12.95

Soft Musk
Rose, jasmine and ylang-ylang create a warm and woodsy scent.
1.5 fl. oz. #093-832
$12.95

Night Magic Evening Musk
Exotic touches of incense, amber and musk woven in a sultry spell.
1.5 fl. oz. #122-924
$12.95

Jamoca Soft Musk
Warm blend of herbs, spices, fresh fruit and flowers, hints of hazelnut coffee and cappuccino.
1.5 fl. oz. #167-887
$12.95

AVON-NY 005186
AV_PIPES_0016804

Timeless Cologne Spray
A rich bouquet of florals, jasmine, amber and musk.
1.8 fl. oz. #168-386
$10.25

SUNNY SKY
Eau de Toilette Spray
A mist of osmanthus, exotic fruit and melon brightened by rose, water lily and lily of the valley.
1.7 fl. oz. #141-019
$14.95

Candid Cologne Spray
Jasmine, tuberose and ylang-ylang underscored by sandalwood.
1.8 fl. oz. #168-371
$10.25

Sweet Honesty Cologne Spray
Pure innocence; the most inviting floral fragrance!
1.8 fl. oz. #134-609
$9.95

COMFORT SCENTS Natural Cologne Spray
3.4 fl. oz.
Clean Cotton #205-090
Spring Showers #121-397
Stonewashed Blue #205-119
Tropical Paradise #205-104
$12.95 each

change into something sensational

NEW
SHEER ESSENCES PERFUME OIL
Single-note fragrances in three long-lasting scents. .5 fl. oz.

$7.50 each

Lilac
The intoxicating freshness of springtime.
#039-344

Sandalwood
A warm, seductive scent that's both earthy and exotic.
#039-660

Gardenia
The delicate embrace of pure romance.
#039-014

fragrance

AVON-NY 005187
AV_PIPES_0016805

great beginnings...

Last Time Offered This Year!

Body Spritz
Wonderfully light versions of four favorites. Very generous value!
7.5 fl. oz.
Vanilla Soft Musk #170-803
Soft Musk #166 350
Sunny Sky #171-977
Butterfly #166-345
$6.00 each

...an exciting finish!

NEW
Fragrance Balm
Smart way to carry favorites—and try new ones.
.07 oz. net wt.
Imari #135-916
Night Magic Evening Musk #134-867
Sweet Honesty #135-089
Mesmerize #135-920

only $1.50 each

AVON-NY 005188
AV_PIPES_0016806

SHOWER SOAP-ON-A-ROPE
5 oz. net wt.
Wild Country #086-580
Triumph #143-887
Trailblazer #125-560
$5.50 each

NATURAL SPRAY COLOGNE
3 fl. oz.
Wild Country #086-466
Triumph #069-786
Musk for Men #138-183
Trailblazer #064-822
$13.50 each

AFTER SHAVE CONDITIONER
Wild Country
4.2 fl. oz. #086-557
Triumph
4 oz. net wt. #037-189
Musk for Men
4.2 fl. oz. #256-150
Trailblazer
4 oz. net wt. #037-155
$3.75 each

DEODORANT TALC
2.6 oz. net wt.
Wild Country #056-938
Triumph #056-665
Musk for Men #057-843
Trailblazer #056-847
$3.50 each

ROLL-ON ANTI-PERSPIRANT DEODORANT
2 fl. oz.
Wild Country #086-561
Triumph #015-660
Musk for Men #138-858
Trailblazer #116-391
$2.50 each

Not all products shown.

...make a handsome change for fall

Buy any cologne or after shave get another one* for $6.00

*Of equal or lesser value. Does not include Natural Spray Colognes.

WILD COUNTRY
Cologne
4 fl. oz. #086-284
$11.95
After Shave
4 fl. oz. #086-447
$9.95

TRIUMPH
Cologne
3.4 fl. oz. #075-864
$13.50
After Shave
3.4 fl. oz. #075-850
$11.50

PRO FITNESS FOR MEN
Cologne Spray
3.4 fl. oz. #208-653
$12.95

JAMOCA MUSK FOR MEN
Cologne
2.8 fl. oz. #168-094
$12.95

MUSK FOR MEN
Cologne
2.8 fl. oz. #138-752
$11.95
After Shave
2.8 fl. oz. #138-729
$9.95

TRAILBLAZER
Cologne
3.4 fl. oz. #120-659
$13.50
After Shave
3.4 fl. oz. #120-663
$11.50

AVON-NY 005189
AV_PIPES_0016807

MAXX
Notes of mandarin, bergamot and lemon top off rich woody accords and musk.

Cologne Spray
3.4 fl. oz. #284-713
$15.50

After Shave
3.4 fl. oz. #284-732
$11.95

After Shave Cooling Gel
4.2 fl. oz. #036-053
$4.50

MESMERIZE FOR MEN
A mystery of myrrh, precious woods and exotic spices accented with mandarin and bergamot.

Cologne Spray
3.4 fl. oz. #137-498
$15.50

After Shave
3.4 fl. oz. #137-502
$12.50

After Shave Conditioner
4.2 fl. oz. #074-011
$4.50

Soap-on-a-Rope
5 oz. net wt. #060-186
$6.50

Deodorant Body Talc
2.6 oz. net wt. #176-835
$4.00

Roll-On Anti-Perspirant Deodorant
2 fl. oz. #319-363
$2.50

NEW
BLACK LEATHER
Rugged, grounded in nature. Uniquely refined.

Cologne Spray
3.4 fl. oz. #218-627
$14.95

Also available from Black Suede:

Cologne Spray
3.4 fl. oz. #083-251
$14.95

After Shave Conditioner
4.2 fl. oz. #083-357
$3.75

Shower Soap-on-a-Rope
5 oz. net wt. #083-950
$5.50

Deodorant Talc
2.6 oz. net wt. #180-470
$3.50

Roll-On Anti-Perspirant Deodorant
2 fl. oz. #083-452
$2.50

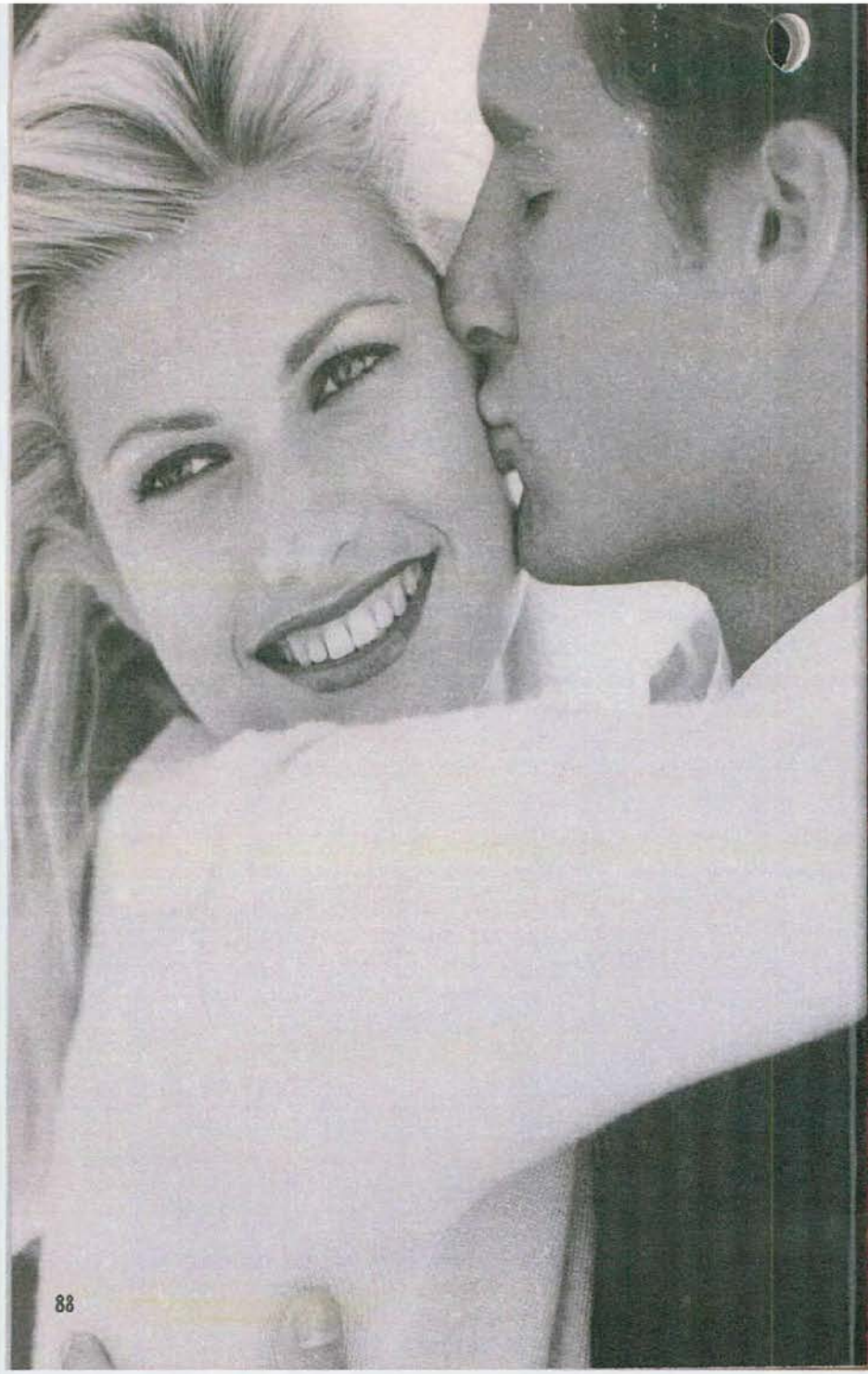
BLACK SUEDE
Sweet mossy tones and spicy accents.

Cologne Splash
3.4 fl. oz. #082-934
~~$13.50~~
ONLY $9.95

After Shave Lotion
3.4 fl. oz. #083-342
~~$11.95~~
ONLY $8.95

Not all products shown.
Crossed-out prices throughout this brochure refer to the most frequent prior selling price.

AVON-NY 005190
AV_PIPES_0016808



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FOCUS ON FALL VALUES

High **quality**, low price.
Made for each other—
by Avon, of course.
Personal **care** items.
The little necessities.
Simply **the best** at
prices that are unbeatable.
Take a closer look.
Quality and **value**.
Opposites do attract!

gotta try it!

AVON MOISTURE THERAPY
Moisturizing Lip Treatment SPF 15
Helps protect lips from the drying effects of wind, sun and harsh weather.
.15 oz. net wt. #154-876

~~$1.49~~

only 99¢

VALUE

Crossed-out prices throughout this brochure refer to the most frequent prior selling price.

AVON-NY 005191
AV_PIPES_0016809

gotta try it!

only $1.99 each

PERFUMED SKIN SOFTENER
5 oz. net wt.

NEW Vanilla Soft Musk
#044-612

Candid
#025-098
Odyssey
#053-230
Pearls & Lace
#060-190
Sweet Honesty
#134-690
Timeless
#025-117
Soft Musk
#094-111
Night Magic Evening Musk
#032-278
~~$4.25~~

value

AVON-NY 005192
AV_PIPES_0016810

gotta try it!

only 99¢ each

NEW

value

ROLL-ON ANTI-PERSPIRANT DEODORANT
- All-day deodorant and wetness protection
- Quick-drying, anti-stain formula
- Non-sticky, non-whitening

2 fl. oz.

NEW Skin-So-Soft Soft & Sensual
#041-833

Avon Naturals with Aloe Vera & Sage
#236-208

Sunrise Aromatherapy
#096-080

Soothing Seas Aromatherapy
#201-386

Tranquil Moments Aromatherapy
#201-390

Avon Feelin' Fresh
#016-761

~~$1.99~~

AVON-NY 005193
AV_PIPES_0016811

gotta try it!

back to intro prices

SKIN-SO-SOFT
Bug Guard Mosquito Repellent
4 fl. oz.
- With or without sunscreen
- Plant-based, DEET-free sprays
- Long-easy moisturizing protection

Moisturizing Spray
Original #133-253
Herbal Fresh #096-296

~~$7.95~~
Only $5.95 each

SPF 15 Moisturizing Sunblock Spray
Waterproof, PABA-free.
Original #133-497
Herbal Fresh #096-262

~~$9.95~~
Only $7.95 each

value

AVON-NY 005194
AV_PIPES_0016812

BODY & BATH

AVON FALL

Get a **head start** on the season...**pamper** yourself with a few little **luxuries** that will make you feel **beautiful** from head to toe. Then let down your hair and **shine!**

NEW
AVON TECHNIQUES
TRI-NUTRIV FORMULA

- Wheat proteins and pro-vitamins to strengthen and moisturize
- Phytantriol allows hair to retain three times more replenishing formula
- Leaves hair soft, silky, revitalized with a radiant shine

11 fl. oz. each

For Dry/Damaged Hair
Hydrating Shampoo #298-352
Hydrating Conditioner #283-300

For Normal Hair
Replenishing Shampoo #298-367
Replenishing Conditioner #281-001

For Fine/Thin Hair
Volumizing Shampoo #285-189
Volumizing Conditioner #283-740

For Permed/Color Treated Hair
Restructuring Shampoo #288-389
Restructuring Conditioner #267-650

$3.99 each

AVON-NY 005195
AV_PIPES_0016813

AVON

TECHNIQUES

AVON TECHNIQUES
TRI-NUTRIV FORMULA
FINISHING HAIR SPRAY FOR NATURAL HOLD AND CONTROL
AEROSOL HAIR SPRAY FOR EXTRA HOLD AND ALL-OVER CONTROL
SCULPTING GEL FOR SHAPE & CONTROL
STYLING MOUSSE FOR VOLUME & CONTROL

NEW AVON TECHNIQUES

TRI-NUTRIV FORMULA
Condition hair every time you style it. Choose hair spray, mousse or gel. Each is formulated with wheat proteins and pro-vitamins to replenish your hair, plus phytantriol—a special performance booster. Now, healthy-looking hair is always in style.

Finishing Hair Spray for Natural Hold and Control
Natural-looking hold. Fast-drying. Non-aerosol pump. 11 fl. oz. #248-485

Aerosol Hair Spray for Extra Hold and All-Over Control
Maximum hold, even in humid weather. 8 oz. net wt. #017-203

Sculpting Gel for Shape and Control
Controls and shapes without weighing hair down. 6 fl. oz. #015-689

Styling Mousse for Volume and Control
Adds body, bounce and fullness. 6 oz. net wt. #016-355

$3.99 each

Stylers so advanced they control and condition, too!

Styling tools that work for every style!

NEW AVON TECHNIQUES

STYLING TOOLS
For styling, detangling, on-the-go grooming—we've got the brush for you. Each with ball-tipped plastic bristles (except as noted).

A. **Flair Styler Brush**
For styling long or short hair. Scalp-stimulating nylon bristles. 7 3/4" L. Plastic handle. #012-641
$3.99

B. **Vent Brush**
For styling long or short hair. 8 1/2" L. Plastic handle. #175-020
$3.99

C. **Cushion Brush**
For detangling wet or dry hair. 8 1/2" L. Rubber handle. #012-842
$7.99

D. **Detangling Comb**
Best for wet hair, any length. 8 1/4" L. Rubber handle, wide-spaced plastic teeth. #015-048
$3.99

E. **Round Brush**
For blow-drying long or short hair. 8" L. Plastic handle. #017-237
$4.99

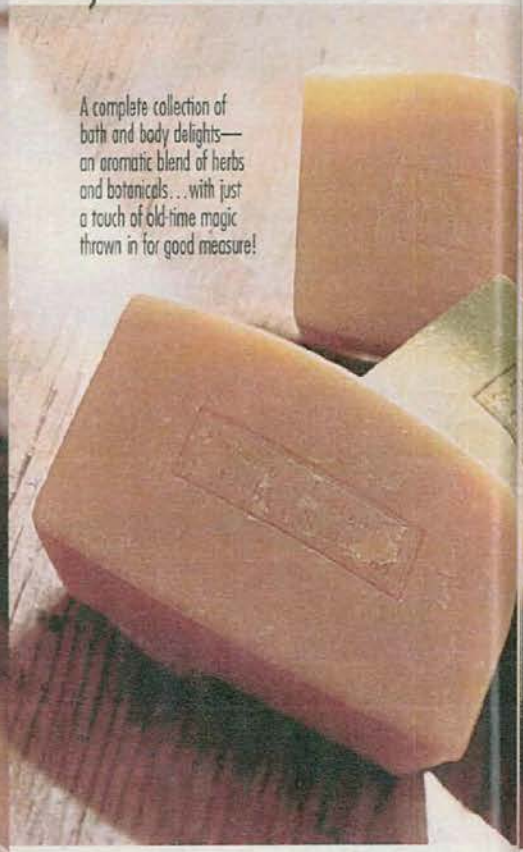
F. **Pop-Up Brush**
For style on the go. 8" L, opened. Plastic folding handle. #278-324
$3.99

body

AVON-NY 005196
AV_PIPES_0016814

potions, lotions & other notions

A complete collection of bath and body delights—an aromatic blend of herbs and botanicals...with just a touch of old-time magic thrown in for good measure!



NEW
Magic Potion Fragrance Mist
An aromatic blend of herbs and botanicals.
1 fl. oz. #209-057
$8.50

NEW
Crackled Botanical Body Bar
4 oz. net wt.
Ginger #218-612
Sweet Rosemary #218-388
Ylang-Ylang with Orange Blossom #218-392
$4.00 each

Botanical Body Bar only **99¢**
with any purchase from pages 100-101—a $4.00 value!

NEW
Mix 'n' Match Herbal Bath Oil
3 bottles to mix and match. Includes: Lemon Grass, Sweet Basil, Chamomile. 6 fl. oz. total. #212-629
$8.50 the set

NEW
Juniper Tree Candle
When you fancy peace and quiet at the end of the day. Stand, 4½" H x 2¼" D. Candle, 1½" H. #212-777
$11.50

NEW
Deep Cleaning Deep Breathing Shower Gel with Mixed Herbs
An elixir of herbs to stimulate your senses. Deodorizes, too. 8 fl. oz. #212-758
$5.00

NEW
Ginseng Body Lotion
Feel moisturized and comforted all over. 8 fl. oz. #213-974
$6.00

AVON-NY 005197
AV_PIPES_0016815

au naturel

Foot Massage Lotion only 99¢

with any Naturals purchase from page 102

AVON NATURALS

Foot Massage Lotion with Peppermint
4.2 fl. oz. #109-302 $4.50

Foam Bath 8.4 fl. oz.
Vanilla Fantasy #118-485
Passion Fruit & Pineapple #183-742
Jasmine & Orange Flower #183-761
$5.00 each

Body Cream with Fuzzy Peach
6 fl. oz. #156-898 $6.00

Magnolia Spring Light Moisture Lotion
8.4 fl. oz. #067-640 $5.00

Magnolia Spring Body Mist
1.7 fl. oz. #067-559 $7.50

Hand & Body Lotion 8.4 fl. oz.
Dewberry #183-704
Watermelon #276-025
Simply Vanilla #129-326
$5.00 each

Shower Gel 5 fl. oz.
Magnolia Spring #067-510
Lemon & Mandarin #183-776
Bilberry & Rosehips #183-780
Fuzzy Peach #299-708
Watermelon #054-567
$4.50 each

Peppermint Foot Spray Antibacterial
4.2 fl. oz. #234-812 $5.00

Mango Madness Body Juice
8.4 fl. oz. #039-378 $7.50

Shampoo Plus Conditioner in One with Aloe
16.9 fl. oz. #091-772 $6.50

Super Spritz with Watermelon & Rosemary
6.7 fl. oz. #081-684 $5.00

Leave-In Conditioner with Sunflower Oil & Gardenia
6.7 fl. oz. #081-775 $5.00

Banana Hair Repair Deep Conditioning Treatment
6 fl. oz. #315-540 $6.00

Room Spray 4.2 fl. oz.
Peach #080-420
Vanilla Snow #102-422
$5.00 each

feel the earth move

Body Mist only $2.99

with any Sunrise purchase from page 103

Invigorating Body Mist
Get up! Get going! Start each day with a spirited blend of citrus and melon.
1 fl. oz. #208-672
$7.00

SUNRISE AROMATHERAPY

Invigorating Body Buff Shower Gel
6 fl. oz. #208-649
$5.00

Rejuvenating Body Lotion
6.7 fl. oz. #208-687
$7.50

Refreshing Foam Bath
16 fl. oz. #210-353
$7.50

Reviving Talc
2.6 oz. net wt. #180-538
$2.95

Revitalizing Gel for Tired Legs and Feet
6 fl. oz. #208-691
$5.00

Energizing Body Bar
5 oz. net wt. #158-188
$4.00

AVON-NY 005198
AV_PIPES_0016816

a soothing season

SOOTHING SEAS Aromatherapy 2-in-1 Beauty Bar
3.5 oz. net wt.
#002-386
$3.50

TRANQUIL MOMENTS Aromatherapy Loofah Soap with Crushed Flower Extract
3.5 oz. net wt.
#206-536
$3.50

Beauty Bar or Loofah Soap only 99¢
with any purchase from page 104—a $3.50 value!

Not all products shown.

TRANQUIL MOMENTS Aromatherapy

NEW Foaming Cleanser for Sensitive Skin
5.6 fl. oz. #237-113
$6.00

Relaxation Foam Bath
16 fl. oz. #206-555
$9.50

Bath & Shower Gel
5 fl. oz. #206-540
$4.50

Fragrance Mist
1.7 fl. oz. #226-818
$8.95

Moisturizing Body Lotion
5.3 fl. oz. #206-560
$6.00

Calming Talc
2.6 oz. net wt. #119-811
$2.95

SOOTHING SEAS Aromatherapy

Foaming Bath Salts
8 oz. net wt.
#206-517
$8.50

Fragrance Mist
1.7 fl. oz.
#206-483
$8.95

Foaming Facial & Body Wash
5.6 fl. oz. #067-506
$6.00

Polishing Bath & Shower Gel
5 fl. oz. #206-502
$5.00

Nourishing Body Cream
6 fl. oz. #206-498
$6.50

Miracle Seaweed Beauty Bar
5 oz. net wt. #237-128
$5.00

Liquid Silk Body Splash
8 fl. oz. #206-521
$6.00

Smoothing Talc
2.6 oz. net wt. #117-660
$2.95

fall harvest

COUNTRY HARVEST

Body Flour Country Air Talc
2.6 oz. net wt. #1E0-542
$2.95

Fresh Baked Apple Pie Room Freshener
4 fl. oz. #188-031
$5.50

Honeymilk Creamy Body Wash
10 fl. oz. #188-027
$6.00

Country Air Body Mist
2 fl. oz.
#188-050
$7.50

Rough Patch Moisture Cream with Pumpkin, Cinnamon & Nutmeg
6 fl. oz.
#188-046
$6.75

Talc only 99¢
with any purchase from page 105—a $2.95 value!

body

AVON-NY 005199
AV_PIPES_0016817

try skin-so-soft...

ORIGINAL
Bath Oil
16 fl. oz.
#316-068
$11.50

8 fl. oz.
#068-847
$7.50

Spray-On Moisturizing Body Lotion
6 fl. oz.
#011-922
$4.95

Bath Bar
3.5 oz. net wt.
#003-014
$3.50

Bath Oil Spray
4 fl. oz.
#282-031
$6.00

Shower & Shave Body Wash
5.5 fl. oz.
#204-753
$4.75

Moisturizing Foam Bath
16 fl. oz.
#215-044
$7.50

Moisturizing Bath & Shower Gel
5 fl. oz.
Sensitive
#127-964
Original
#003-860
Soft & Sensual
#257-620
$3.95 each

Bath & Shower Gel only
with any purchase from pages 106-107—
a $3.95 value!
99¢

and see what gels

Not all products shown.

Satin Talc
2.6 oz. net wt. #180-490
$2.95

Moisturizing Hand Cream
3 fl. oz. #019-058
$2.95

Moisturizing Stick
1.7 oz. net wt.
#009-649
$11.00

Liquid Soap
5 fl. oz. #121-860
$4.25

SENSITIVE Moisturizing Body Lotion
16 fl. oz. #126-370
$6.95

SOFT & SENSUAL Moisturizing Foam Bath
16 fl. oz. #017-256
$7.50

8 fl. oz. #135-571
$4.95

Bath Oil
16 fl. oz. #017-457
$11.50

Cooling Liquid Talc
4 fl. oz. #226-196
$4.00

Satin Talc
2.6 oz. net wt. #057-858
$2.95

Glycerin Soap
5 oz. net wt. #135-533
$3.95

Moisturizing Dry Oil Body Mist
6 fl. oz. #257-653
$7.50

Shower & Shave Body Wash
5.5 fl. oz.
#226-177
$4.75

Spray-On Moisturizing Body Lotion
5 fl. oz. #011-937
$4.95

body

AVON-NY 005200
AV_PIPES_0016818

be strong

AVON LIFE MULTIVITAMINS

Kid Essentials #285-963
60 chewable tablets/2-month supply

Woman Care II #285-925
60 capsules/1-month supply

Woman Care I #285-906
60 capsules/1-month supply

Man Care #285-944
60 capsules/1-month supply
$9.99 each

Teen Essentials #254-889
60 capsules/1-month supply
$8.99

NEW Bone Support #021-217
60 caplets/2-month supply
$8.99

AVON HERBALS

Papaya Enzyme #274-333
120 chewable tablets
$5.99

Garlic Formula #229-233
60 caplets/2-month supply
$5.99

Echinacea #274-329
60 tablets
$7.99

Korean Ginseng #224-050
60 tablets/2-month supply
$6.99

AVON LIFE EXTRA SUPPORT SUPPLEMENTS

Biotin Complex #161-070
30 capsules/1-month supply
$8.99

B-Complex #161-104
60 capsules/2-month supply
$7.99

Vitamin E #000-675
60 soft gel capsules/
2-month supply
$9.99

Chewable Vitamin C #000-694
60 chewable tablets/
2-month supply
$5.99

Time-Released Vitamin C
#021-179
60 caplets/2-month supply
$5.99

Metabovite™ #238-932
60 capsules
$10.99

stand firm
foot works
20% off

Not all products shown.

FOOT WORKS
Double Action

Sloughing Cream
3.4 fl. oz. #234-516

Foot File
Plastic handle. 7" long.
#234-535

Foot Soak
3.4 fl. oz. #234-501

Deep Moisturizing Cream
2.5 fl. oz. #234-540
~~$2.99~~
ONLY $2.39 each

Foot Spray
4.2 fl. oz. #234-554

Liquid Powder
4.2 fl. oz. #234-573
~~$3.99~~
ONLY $3.19 each

Therapeutic Antifungal and Deodorant Powder
2.6 oz. net wt. #050-485
~~$5.99~~
ONLY $4.79

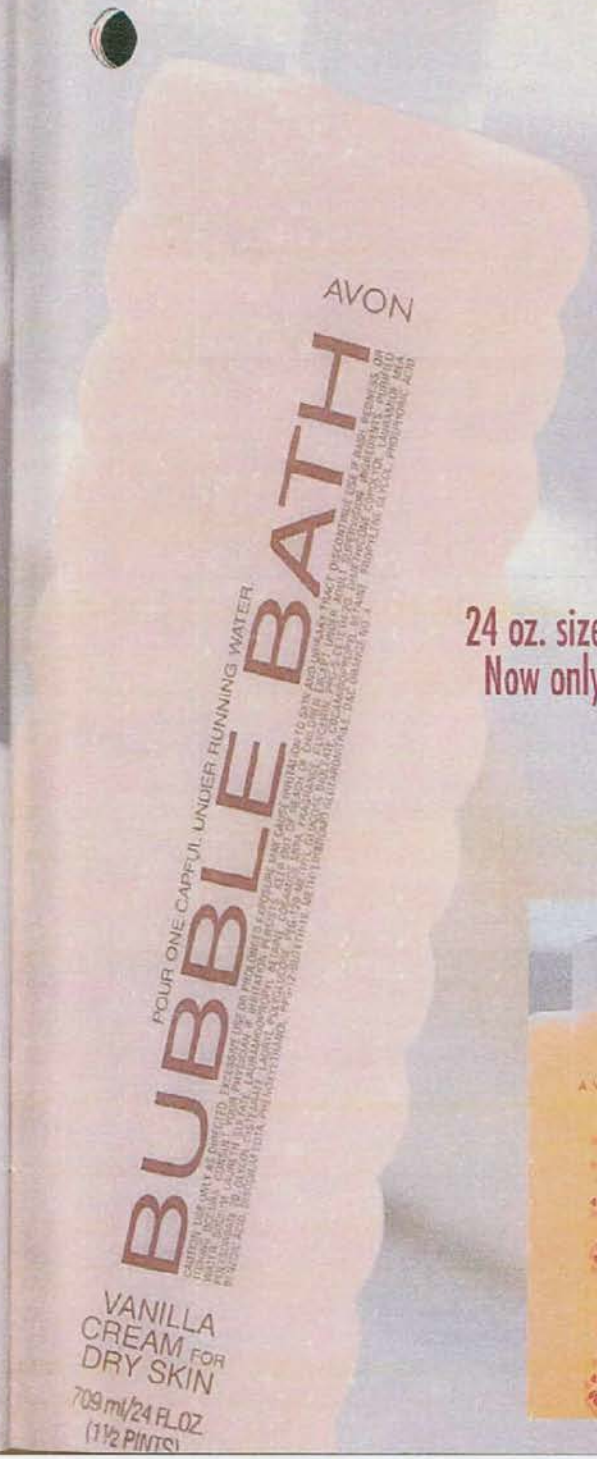
Therapeutic Antifungal Foot Spray
4.2 fl. oz. #002-075
~~$6.99~~
ONLY $5.59

body

Crossed-out prices throughout this brochure refer to the most frequent prior selling price.

AVON-NY 005201
AV_PIPES_0016819

warm and bubbly



AVON BUBBLE BATH
24 fl. oz.
For Sensitive Skin #069-111
Warm Gold #068-942
Delicate Lavender #034-490
Fresh Peach #218-411
Vanilla Cream for Dry Skin #084-831
Citrus Delight #133-966
Spring Medley #276-030
For Kids #141-573
Gentle Blue #069-001
Soft Pink #068-832
Aloe Vera #220-494
~~$6.99~~

24 oz. size
Now only **$4.99** each

AVON-NY 005202
AV_PIPES_0016820

Marjolein's philosophy:
"The main inspiration for everything I do comes from nature itself. I use brushes and paint to bring to life the richness I find in nature...and then share these with you in the hope that they will touch you as they touch me."

Marjolein Bastin

© 1997 Marjolein Bastin

BELLS OF THE SEASON

The enchanting creations of acclaimed nature artist **Marjolein Bastin** capture the wondrous **world of nature** that surrounds her studio near Arnhem, Holland. Her work has **charmed** millions of Americans since it was introduced to the United States by Hallmark in 1994. Now Avon is **proud** to share her latest collection with you.

Avon Exclusive!
NEW
Marjolein Bastin Miniature Bird Bell
Delightful little accents to brighten a windowsill, mantel or shelf anywhere in the home. Hand-painted resin "bells" make no sound. Each, approx. 2¾" H x 1½" W.
Sparrow/
Birchbark Birdhouse #041-829
Cardinal/Flower Pot #040-617
Red Breast/
Thatched Roof Birdhouse #040-636
Bullfinch/Watering Can #041-207
$9.99 each

GIFTS, ETC.

AVON-NY 005203
AV_PIPES_0016821

Surroundings®

by

Diane Von Furstenberg

exclusively for Avon

Introducing Kyphi Spice

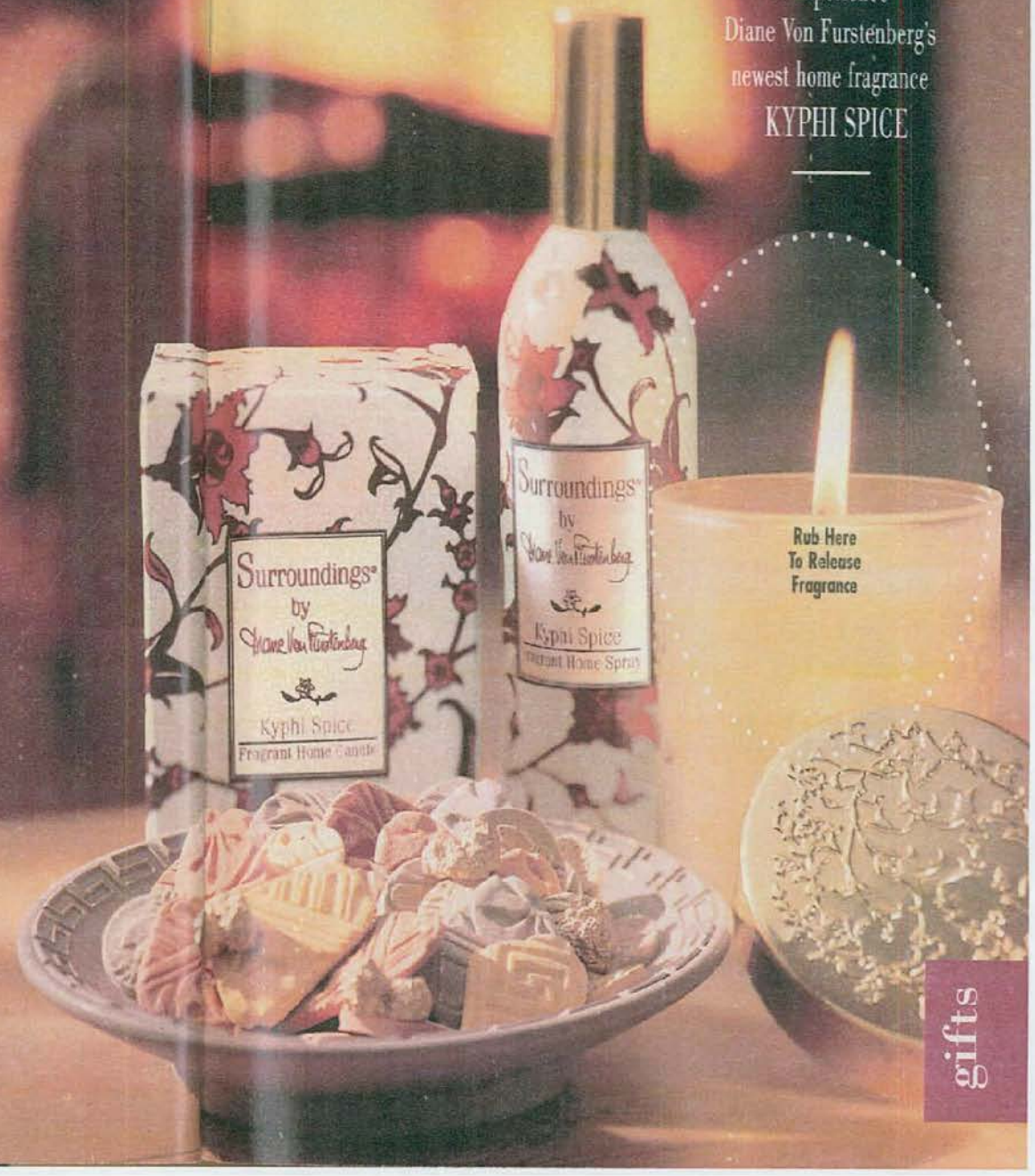
A warm, woody scent with exotic hints of cinnamon, ginger and citrus. One of the oldest perfumes in the world, Kyphi (pronounced *kee-fee*) wood was burned by the ancient Egyptians at sunset to invite relaxation, peace of mind, and sweet dreams.

Fragrant Home Spray
Spicy scented mist fills any room with an inviting warmth.
4 oz. net wt. #171-522
$6.99

Fragrant Home Candle
Elegant scented candle in etched, frosted glass holder with embossed goldtone snuffer lid. Burns up to 25 hours.
3" diam. x 3½" H. #039-708
$14.99

Fragrant Home Fragments
Antique-finish collectible dish, with richly scented fragments, inspired by ancient archeological treasures. Unique textured potpourri retains scent up to 3 months. Plaster fragments, 3.5 oz. net wt. #040-492
$14.99

Rub candle
to experience
Diane Von Furstenberg's
newest home fragrance
KYPHI SPICE



AVON-NY 005204
AV_PIPES_0016822

berry bright

NEW

Berry Candle

Unscented decorative berry candles, each in a ribbed tin. Approx. 3½" H.

Blackberry #218-832
Blueberry #218-847
Strawberry #218-851
$7.99 each

Barbie™ Paperdolls

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NEW

The 1959 Number One BARBIE™
The 1964 Ponytail Swirl BARBIE™
Paperdolls

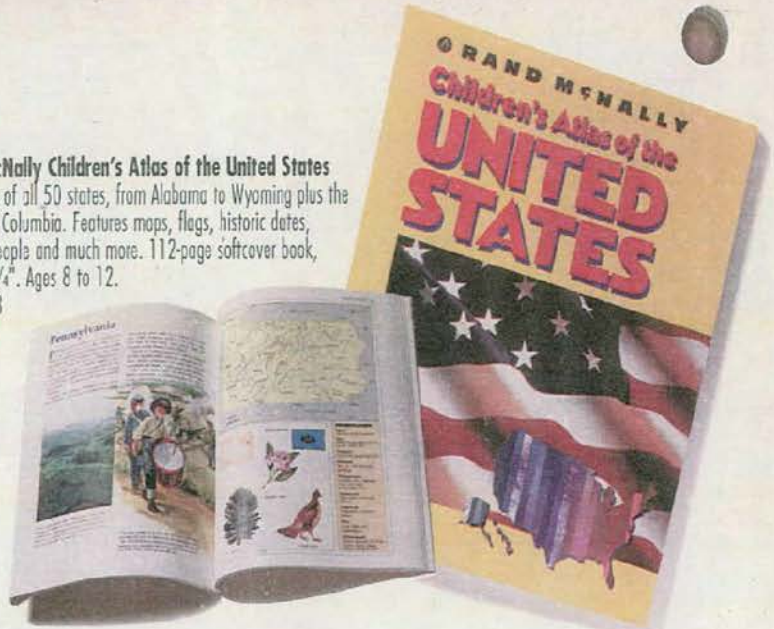
Booklet includes punch-out Number One **BARBIE** and Ponytail Swirl **BARBIE**. Also includes 10 color cut-out fashions with accessories and 12 black-and-white cut-out fashions (to be colored in) with accessories. Fashions to be cut with safety scissors only. Each Fashion is dated as to when it was originally worn by **BARBIE®** doll. **BARBIE** Paperdolls, 12" H. Ages 5 and up. #162-502
$7.99 the set

AVON-NY 005205
AV_PIPES_0016823

Scout it out in time for school!

NEW

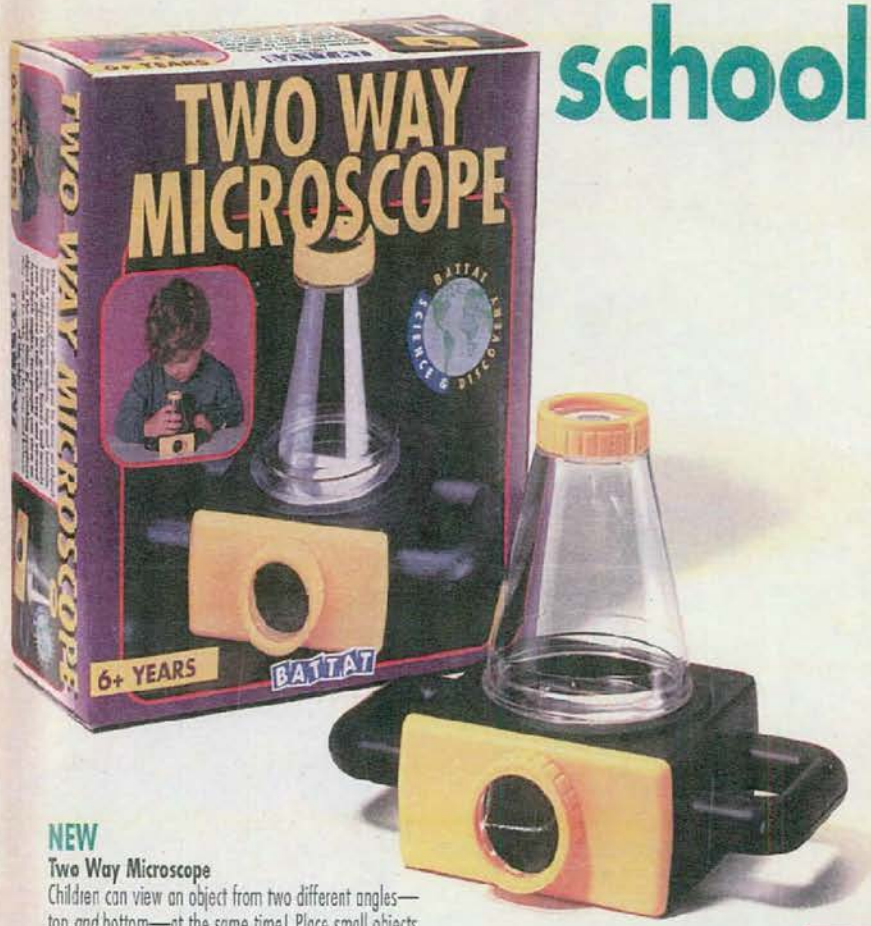
Rand McNally Children's Atlas of the United States
Highlights of all 50 states, from Alabama to Wyoming plus the District of Columbia. Features maps, flags, historic dates, famous people and much more. 112-page softcover book, 9" x 10 3/4". Ages 8 to 12.
#009-983
$7.95



Webster's 10 Volume Family Encyclopedia
All the information any student could want! Features 1,200 photos, illustrations and charts. Total 2,800 pages. Softcover. Ages 8 and up.
#069-585
$39.99 the set

Webster's Reference Set
The way to get students in the habit of looking up words to expand vocabulary, understand usage, improve spelling and learn correct pronunciation.
- 446-page Dictionary has over 500,000 words and meanings
- 224-page Thesaurus has over 125,000 entries

Compact, portable softcover books, 6" x 7 1/2".
Ages 8 and up.
#081-426
$4.69 the set



NEW

Two Way Microscope
Children can view an object from two different angles—top *and* bottom—at the same time! Place small objects like grass, leaves and insects in the slide tray; by switching eyepieces, you'll see the top and bottom of the object. Durable plastic. Ages 6 and up.
#009-945
$9.99

CONNECTIONS family

gifts

AVON-NY 005206
AV_PIPES_0016824

Big deals for li'l kids!

WHILE SUPPLIES LAST!

The Clock Book
Kids follow along as Zach teaches Kelly how to tell time. They'll love practicing telling time with the movable plastic hands on the attached "clock". 24-page softcover book, 8" x 13½". Color illustrations. Ages 3 and up.
#284-857
$5.99
This Brochure Only

NEW

Count & Match Pegboard
Learn to count, match and sort with this multiactivity board and its 26 pegs of 5 different colors and shapes. Chunky pegs are easy for a young child to handle when stacking them in the base or onto each other. Plastic. Ages 2 and up.
#184-222
$9.99 the set

NEW

Fisher-Price® Kindergarten Workbooks
Prepare your preschool child for the upcoming school years with these four 72-page softcover workbooks, full-color. 8¼" x 10¾". Ages 4 and up.
#078-590
$9.99 the set of 4

CONNECTIONS family

NEW

Zoo Life with Jack Hanna—Bonkers for Babies ◻
Learn amazing facts about baby animals with Jack Hanna, Director Emeritus of the Columbus Zoo. You'll travel to zoos around the world, including Busch Gardens in Tampa, Florida, and Sea Life Park in Hawaii. Color. Live action. Family viewing. Ages 3 and up. 36 min.
Video #009-672
$12.99

◻ Closed captioned®

NEW

The Big Comfy Couch—Know Your No-No's ◻
Join Loonette and her friends Molly and the Dust Bunnies while they learn important lessons about sharing, caring and cooperation. Children learn through games, songs and stories. Color. Live action. Family viewing. Ages 3 and up. 25 min.
Video #009-710
$12.99

NEW

Storytime with Barney — Fabulous Funtime Tales Audio Cassette
Six classic stories told by Barney with full sound effects. Includes: "Three Little Pigs," "Johnny Appleseed" and "Chicken Little." Ages 2 to 8. 55 min.
#184-241
$7.99

NEW

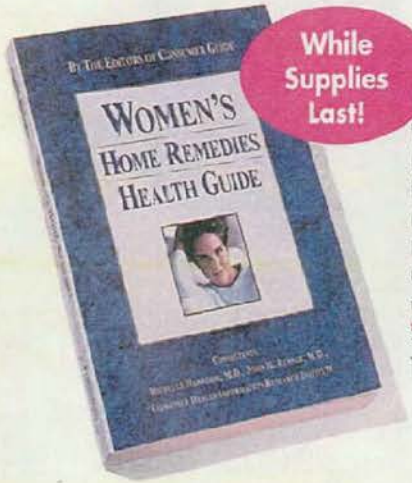
Storytime with Barney — Sleepytime Slumber Stories Audio Cassette
Six classic stories, with full sound effects. Includes: "Goldilocks & the Three Bears," "The Gingerbread Boy" and "The Ugly Duckling." Ages 2 to 8. 55 min.
#184-260
$7.99

AVON-NY 005207
AV_PIPES_0016825

Books for happy home work!

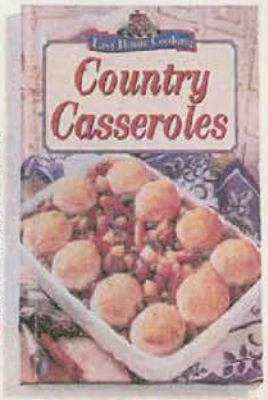
NEW

The Ultimate Baby Name Guide
Investigate before deciding your baby's name. Here are thousands of names along with their origins, meanings, nicknames and variations. Plus, hints on name-choosing...and quite a bit more!
384-page softcover book, 5¾" x 9".
#011-645
$6.99
This Brochure Only



While Supplies Last!

Women's Home Remedies Health Guide
Doctors and other healthcare professionals pinpoint problems from dry skin and PMS to osteoporosis and depression. Includes nutritional, medical, dental and cosmetic advice, safe home remedies, prevention techniques, advice on when to seek medical attention and more. 400-page softcover book, 8½" x 11".
#316-421
~~$8.99~~ **ONLY $5.99**
This Brochure Only



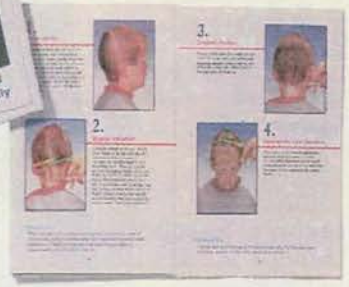
Easy Home Cooking Country Casseroles
Key words are easy and delicious! Recipes include: Apple and Raisin Oven Pancakes, Chili Spaghetti Casserole, Chicken Tetrazzini, Flounder Fillets Over Zesty Lemon Rice and Spinach Cheese Pasta Casserole.
96-page hardcover book, 8½" x 11".
#184-533
$8.99

Crossed-out prices throughout this brochure refer to the most frequent prior selling price.

NEW

Home Haircutting Made Easy
Step-by-step styles for the whole family.
To get the cut you want (and save money too!) this is the book that will help you learn five simple but versatile cuts.
64-page softcover book, 8½" x 11".
Includes tips from professional stylists:
- Home haircare
- Selecting a cut
- Cutting curly hair
- Cutting bangs
- Much more

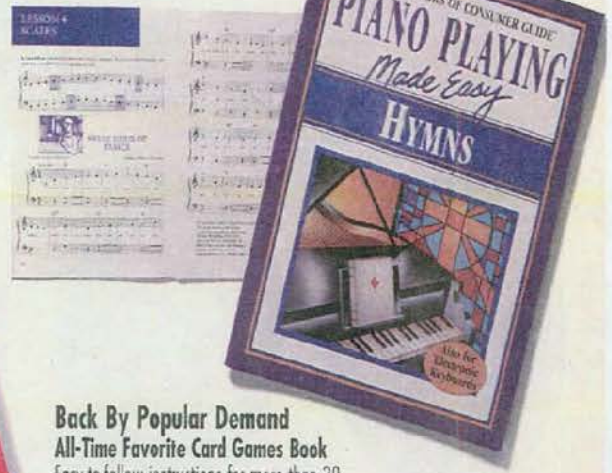
#010-050
$6.49 This Brochure Only



NEW

Piano Playing Made Easy—Hymns
Learn to play 39 of the best-loved church melodies. Includes:
- Faith of Our Fathers
- Jesus Loves Me
- Nearer My God to Thee
- When I Survey the Wondrous Cross
- Now Thank We All Our God
- In the Sweet By and By

64-page softcover book, 8½" x 11".
#010-070
$6.49



Back By Popular Demand
All-Time Favorite Card Games Book
Easy-to-follow instructions for more than 30 games. Fun for the whole family! 64-page softcover book, full-color. 8½" x 11".
#284-603
$6.49
This Brochure Only

CONNECTIONS family

gifts

AVON-NY 005208
AV_PIPES_0016826

inspired choices
for everyone!

NEW
Garden of Gethsemane Paint by Number Set
Create an inspirational heirloom...set includes: 42 rich oil colors, 2 brushes, printed genuine artist canvas (16" x 20"), easy-to-follow instructions, plus a full-color print of the completed picture (8½" x 11"). Frame not included.
#011-698
Only $19.99 the set
This Brochure Only

Night Prayers

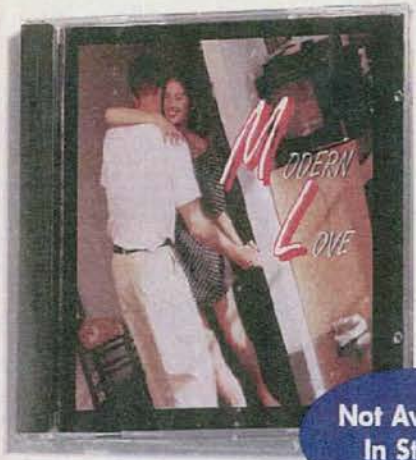
The Guardian

NEW
Masterpiece Etched Angel Sun Catchers Set
For a child's room—or anywhere in the home. You get: two clear plastic oval sun catchers (each 8¼" x 7¼") ready to stain and hang. Includes: 16 stain cups, 1 brush, easy-to-follow instructions. Ages 8 to adult.
#011-721
$9.99 the set

Al Green/Gladys Knight & The Pips "Their Greatest Hits"
Exclusive 12-track collection features two of R&B's top artists.
Al Green •*I'm Still in Love with You* •*Full of Fire* •*Let's Get Married* •*You Ought to be with Me.*
Gladys Knight & The Pips
•*Midnight Train to Georgia* •*I've Got to Use My Imagination* •*Best Thing That Ever Happened to Me* •*I Feel a Song in My Heart.* 40 min.
Audio Cassette #190-941 **$8.99**
Compact Disc #190-956 **$11.99**

Features Songs From The Hit Movie *Selena*

NEW
The Selena Collection
An Avon exclusive. 10 Spanish and English-language songs in all, including:
•*Baila Esta Cumbia (Dance This Dance)* •*Como La Flor (Just Like A Flower)* •*Missing My Baby* •*My Love.* 33 min.
Audio Cassette #011-650 **$8.99**
Compact Disc #011-755 **$11.99**



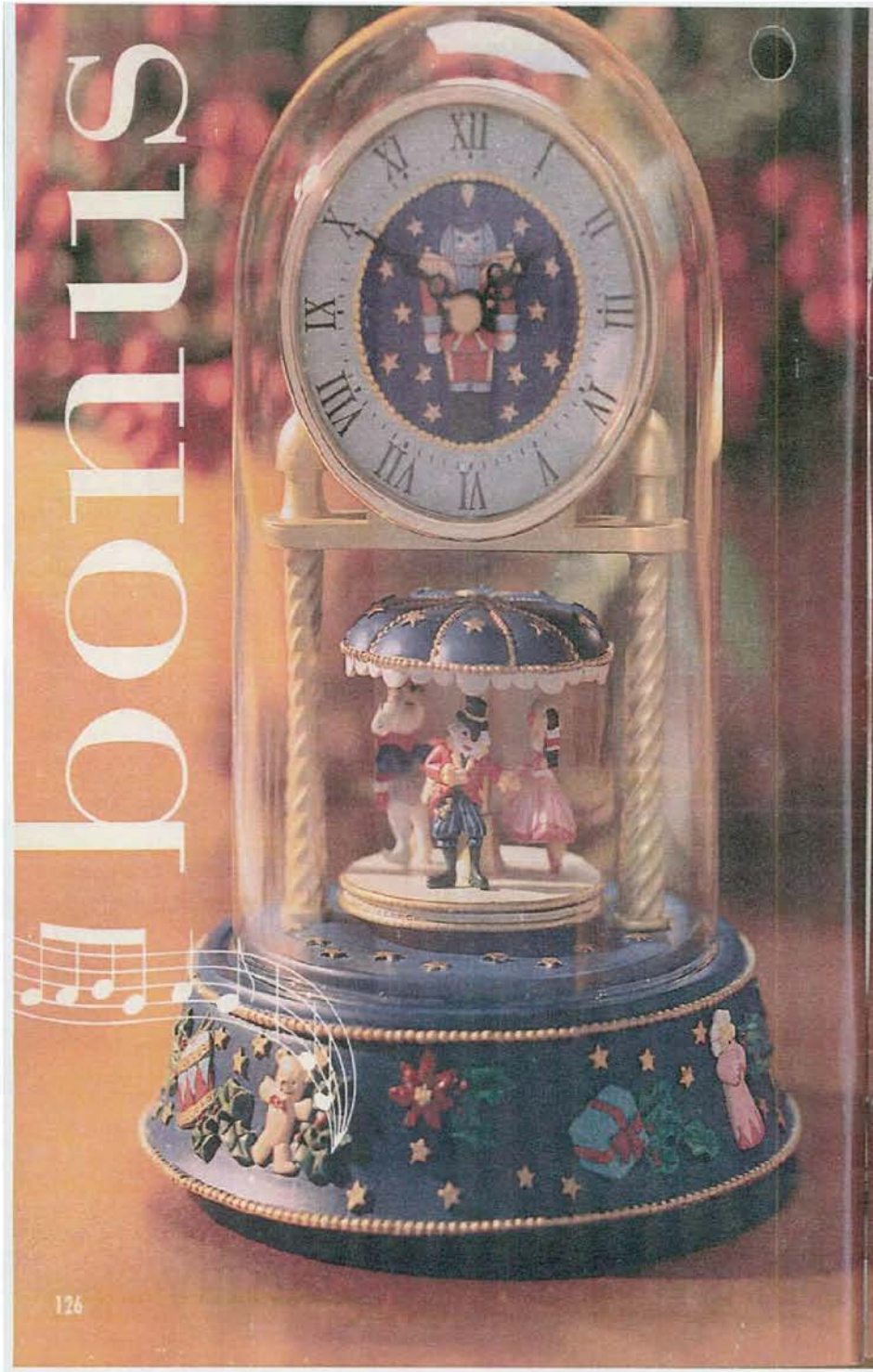
NEW
Modern Love
Features 14 songs! The instrumental versions of soft rock hits, including:
•*All I Wanna Do* •*The Sign* •*Against All Odds* •*Have I Told You Lately That I Love You* •*Kiss From a Rose* •*I Will Always Love You.* 56 min.
Audio Cassette #011-760 **$8.99**
Compact Disc #016-541 **$11.99**

Not Available In Stores!

CONNECTIONS family

gifts

AVON-NY 005209
AV_PIPES_0016827



time to start thinking Christmas

Musical clock plays "Dance of the Sugar Plum Fairy" from the Christmas classic, *The Nutcracker Suite.*

NEW
Nutcracker Anniversary Clock
Celebrate the holiday season with this delightful musical clock featuring favorite characters from *The Nutcracker* ballet. The finely detailed figures turn as the clock plays "Dance of the Sugar Plum Fairy" at the stroke of each hour. Glass globe with colorful blue resin base. Hand painted. 12" H. Uses four AA batteries (not included).
$59.99 if purchased separately #100-688

only $34.99 #018-707

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See back cover for expiration date.

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become an Avon Representative

- set your own goals
- set your own hours
- grow professionally with the world's largest direct seller of beauty and related products

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AVON-NY 005210
AV_PIPES_0016828